

Become a Member of

**ATIC**



**Moldova's  
Leading Tech  
Association**

YOUR TRUSTED PARTNER IN ADVOCACY,  
GROWTH, AND BUSINESS ENABLEMENT



## Your Trusted Partner in Advocacy, Growth, and Business Enablement

As the largest and most influential association representing Moldova's ICT sector, ATIC brings together industry leaders, innovators, government decision-makers, and international partners to advance a competitive and predictable business environment.

With **75 member** companies, ATIC strengthens sector competitiveness, supports talent development, and facilitates impactful public-private collaboration across the country.

Membership provides your company with direct access to strategic dialogue, policy insight, business development opportunities, employer branding visibility, and high-level connections – placing you at the center of Moldova's economic and regulatory evolution.

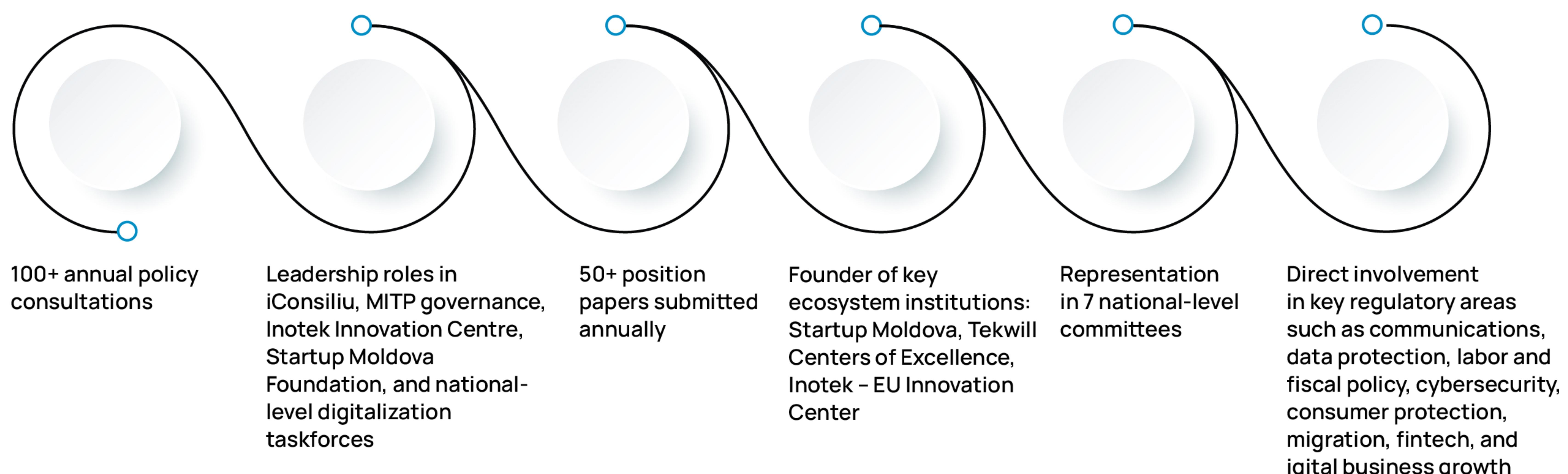
# Core Benefits Available Across Membership Tiers

## 1. Advocacy & Direct Policy Dialogue

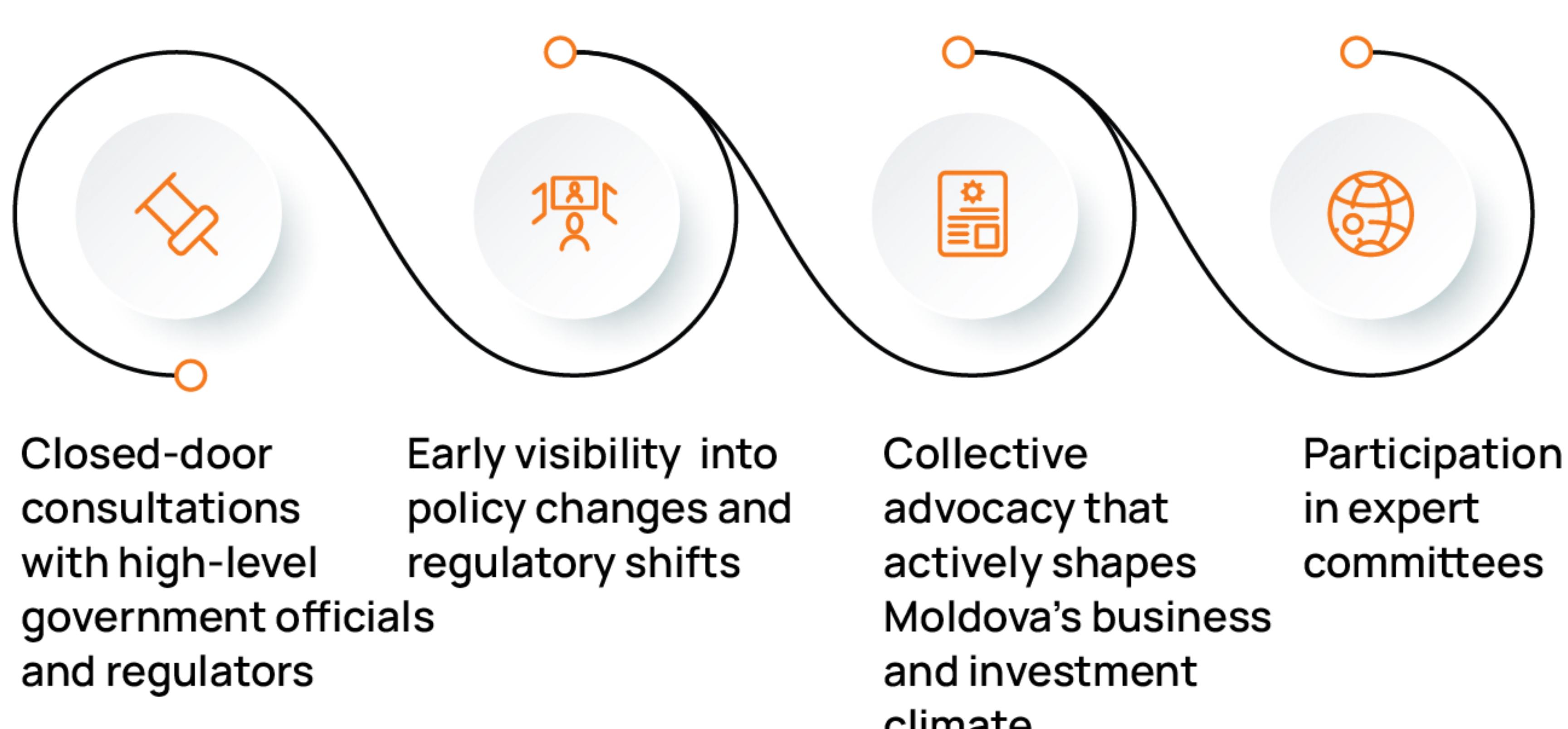
BUILDING A PREDICTABLE, COMPETITIVE, AND INNOVATION-READY BUSINESS ENVIRONMENT – TOGETHER

ATIC leads Moldova's ICT advocacy agenda with measurable impact and a long-standing reputation for credibility and professionalism. Through continuous and structured collaboration with the Government, regulators, Parliament, and national councils, ATIC works to create a regulatory environment that supports innovation, reduces administrative burdens, and strengthens the competitiveness of ICT companies.

ATIC's impact includes



As a member, your company gains real influence through



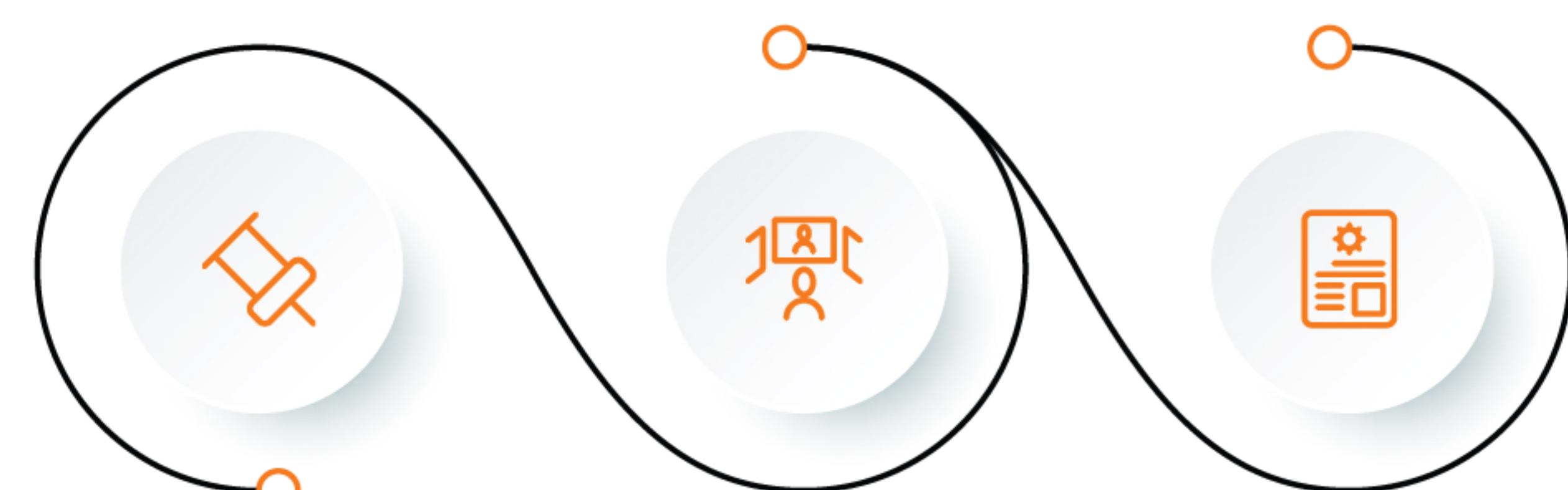
ATIC is also the trusted partner of: government institutions, Parliament, international donors, investors, business associations, and regional innovation stakeholders.

## 2. Premium Networking & Executive-Level Dialogue

HELPING YOUR BUSINESS GROW, EXPAND, AND ACCESS STRATEGIC MARKETS AND PARTNERSHIPS

**Beyond classical networking, ATIC creates business expansion pathways by connecting companies with decision-makers, potential clients, international partners, and relevant development programs.**

Members gain privileged access to:



Government  
decision-makers  
and international  
development  
partners

Regional ICT hubs  
and international  
organizations

Large corporations,  
global technology  
providers, and fast-  
growing startups

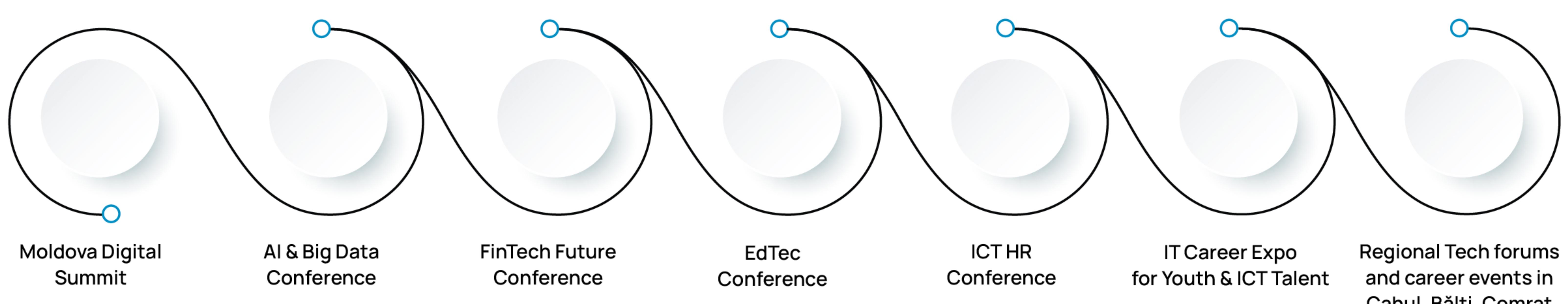
Through industry roundtables, business missions, thematic workshops, and specialized policy dialogues, ATIC enables companies to gain knowledge, visibility, and strategic connections that support growth and market positioning.

## 3. Strategic Platforms & National ICT Events Co-Organized by ATIC

SHOWCASE YOUR BUSINESS. BUILD PARTNERSHIPS. ENGAGE WITH CLIENTS. SHAPE THE NATIONAL AGENDA

**ATIC co-organizes Moldova's most influential ICT events – platforms designed to help companies gain visibility, attract talent, meet partners, and influence industry direction.**

Key national events include:



Members benefit from these platforms through:



Priority access  
to speaking and  
panel opportunities  
(Premium & Gold)



Visibility across  
communication  
campaigns and  
national media



Opportunities to  
connect with investors,  
regulators, donors, and  
corporate leaders



Access to exhibition  
spaces, branded  
activations, and B2B  
matchmaking zones



Direct participation  
in building the narrative  
for Moldova's ICT future

THESE PLATFORMS GO FAR BEYOND EVENTS – THEY CREATE THE DIALOGUE SPACES  
WHERE BUSINESS, GOVERNMENT, AND INNOVATION ALIGN.

# 4. Brand Visibility & Industry Recognition

STRENGTHENING YOUR COMPANY'S EMPLOYER BRAND AND MARKET POSITION

Member companies benefit from targeted visibility

Inclusion in press releases, interviews, donor communications, and media partnerships

Presence across national and regional programs, career initiatives, and partnership announcements

Premium & Gold Partners benefit from



Priority speaking slots



Exhibition opportunities



Enhanced visibility at ATIC events



Recognition at high-level policy and business forums

Combined with event presence, this provides a strong reputational advantage in attracting talent, partners, and clients.

# 5. Sponsorship Opportunities via Tekwill Programs

Impact the future of education – while strengthening your employer brand and community presence

Tekwill initiatives reach Moldova's largest educational and talent-development ecosystem



Tekwill in Every School:  
130,000+ students



Tekwill Academy:  
1,400+ adults annually



Tekwill Academy Kids:  
thousands of children enrolled



Youth Maker Clubs:  
3,300+ students

Sponsorship Opportunities for ATIC Members



Support education programs that prepare future talent



Offer learning opportunities for women, children, and underserved groups



Create real social impact and contribute to Moldova's digital future

Members also benefit from:



Media visibility and mission-driven communication



Preferential access to sponsorship packages



Presence across Tekwill-led educational events



Priority access to Tekwill facilities and training environments

Additionally, thanks to ATIC's sustained efforts, Moldova's ICT workforce has surpassed **33,000 professionals** – a number that continues to grow each year.

STRENGTHEN THEIR EMPLOYER BRAND AMONG STUDENTS, TEACHERS, AND PARENTS

## 6. Human Capital Development & Regulatory Compliance Support

HELPING YOUR TEAM STAY COMPLIANT, UP-TO-DATE, AND READY FOR NEW EU-ALIGNED REGULATIONS

Helping companies navigate evolving national and EU regulatory requirements through ATIC support

Guidance in implementing best practices in HR, safety, and risk management

Access to structured updates on upcoming EU digital regulations

Compliance-related trainings: GDPR, eKYC, cybersecurity, PSEAH, labor law, fiscal updates

Workshops on workforce management, digital skills, and emerging technologies

Preferential discounts for broader professional development tracks

20+ annual high-level trainings

Upskill Teams Through Tekwill Academy and ATIC Training Programs

This ensures your teams remain aligned with the latest rules risks, and opportunities shaping the ICT sector

## 7. ATIC Digest & Strategic Information Flow

YOUR SOURCE OF TIMELY UPDATES AFFECTING THE ICT SECTOR

ATIC keeps members informed about everything that impacts the industry

The bi-weekly digest includes:



Legal and regulatory updates



HR, fiscal, and labor developments



Compliance and cybersecurity changes



Ecosystem news, opportunities, and tenders



Donor-funded programs and grants relevant to ICT companies

Members can also share their own announcements, product launches, or success stories

# Membership Tiers – Aligned With ATIC's Strategic Value

## 1. Supporter – €500/year

For companies or individuals who want to stay informed and connected

### BENEFITS:

- Bi-weekly regulatory digest
- Access to ATIC announcements and opportunities
- Inclusion in ATIC's communication ecosystem

## 2. Regular Member – €1,500 / €2,500

For ICT companies seeking knowledge, visibility, and active engagement

### BENEFITS:

- All Supporter benefits
- **20 high-level trainings** annually
- Participation in ATIC's major conferences
- Priority consideration for speaking slots
- Access to government-industry meetings
- **5 hours** of legal support
- **5% discount** on sponsorship packages
- **10% discount** on Tekwill services and courses

## 3. Premium Member – €4,000/year

For companies seeking deeper engagement and stronger influence

### BENEFITS:

- All Regular Member benefits
- **10 hours** of legal support
- **7% discount** on sponsorship
- **15% discount** on Tekwill services and courses
- Enhanced visibility at ATIC events
- Invitations to exclusive closed-door roundtables
- Involvement in policy-shaping processes

## 4. Gold Partner – €6,000/year

For strategic partners co-shaping Moldova's digital ecosystem

### BENEFITS:

- All Premium benefits
- **10% discount** on sponsorship packages
- **20% discount** on Tekwill services and courses
- Guaranteed speaking slots at ATIC conferences
- Top-level recognition on ATIC platforms
- Co-creation of projects, studies, and initiatives
- **Exclusive networking** with: Government leaders, Investors, Donors, Partners
- Tailored policy advocacy for strategic priorities

For more information about ATIC membership, benefits, and partnership opportunities, please visit [ict.md](http://ict.md) or contact our leadership team

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