

Expertise.Services.Values

Moldovan Association of ICT Companies counts more than 70 members from different fields: hardware, software, telecommunication having among its members startups, small and medium enterprises as well as some of the biggest ICT companies in Moldova.

This Catalogue is intended to present the expertise, services and values of ATIC Members.

• • •

able of Contents
ABOUT MOLDOVA
AGILE PARNERS
AMDARIS
BEST4U INTERNATIONAL
BIG DATA FEDERATION
CEDACRI
CEGEKA
CODE FACTORY
COMPUTARIS
DAAC SYSTEM INTEGRATOR
DAS SOLUTIONS & DAS TELCO
DATALINIE BUSINESS INGINERIE
DEEPLACE
DEVELOPMENT AID
DOTFINANCE
DOTGOV SOLUTIONS
ESEMPLA
FAGURA
FBS GROUP
GRAFIT
INFOBON
ISD
JIVY GROUP
LIGHTCYPHERS
MIND THE VALUE.
MOLDCELL
MOLDSTUD
MOLDTELECOM.
NOCTION
ORANGE
PAYNET
PENTALOG
PRICEWATERHOUSECOOPERS
QSYSTEMS

• • •

Rapid Link	••••
RTI	••••
RTS	••••
SALT EDGE	••••
SIMPALS	••••
SMAD SHOP.MD	••••
SPOOKY HOUSE STUDIOS	••••
STARNET	••••
STEFANINI	• • • •
STELLAR GROUP	• • • •
S&T	
SWITCHOVER	
TACIT KNOWLEDGE	
TEHNOSOFT	
TEKOWAY	
ULTRA	
UPCODE GROUP	
XOR	
/1 ❤ II	••••

• •

Catalogue of ATIC Members

Expertise.Services.Values

About Moldova

Moldova is a country situated in the South Eastern Europe, bordered by Ukraine in the North, East and South, and Romania in the West. Our country is an emerging IT nearshoring and offshoring destination, while leading in the telecommunication sector.

Moldova is a unique provider of professional companies, which are global leaders in software development. The country offers local and multinational teams of highly skilled specialists ready to ensure the best use of technology. The ICT industry employs over 30,000 professionals.

With a significantly growing economy, and an average annual growth of GDP, Moldova perceives to penetrate foreign markets by implementing liberal trade regimes, power of reforming and IT Parks fiscal regime. ICT industry is the most dynamic economic sector in Moldova, registering about 2300 ICT companies.

This Catalogue is a perfect tool for anyone looking to discover Moldovan ICT market and the companies. It is also intended to assist companies in their search for a partner to enhance their business's digital presence and automate processes. Search descriptions, feedback, and awards to find which can best suit your company's needs.

ATIC is the business Organization uniting 75 companies that promotes the development of the ICT sector in Republic of Moldova.

About Moldova

Moldovan ICT Companies deliver services to major international brands being an IT nearshoring and offshoring destination, similar with other Central and Eastern European countries in terms of the generation of technical talent.

During 2015-2019, the IT industry recorded an increase of more than 3 times the annual sales revenue. In 2020 the value of IT services exports increased with 23,2% compared to 2019, reaching 258,47 million USD.

IT companies in Moldova are handling projects with values ranging from 20 000 \$ to \$3 million, with lifecycles spanning one month to five years.



AGILE PARNERS

Agile Partners is a people and technology platform developing bespoke global FinTech products for its clients, founded in 2016 by Gary Palmer, with stake held by Transcard (US Processing company).

Following the People + Tech + Regulated Entity paradigm championed by founder and payment industry pioneer Gary Palmer, we serve as the bridge between FinTech companies, looking to build their product, and the Regulated Entities and 3rd Party providers they need to connect to, through People and Technology – building and reimagining capabilities. Bringing together exceptional industry insight and knowledge, paired with an eye for detail, and a strive for perfection we create, ideate, design, build, launch and operate FinTech products for Businesses, Banks, and Individuals, delivered via APIs, Web and Mobile apps, as well as embedded solutions.

General:

We manage the full life cycle of products, from concept to launch and operation, ensuring compliance and support every step of the way. To delight our customers, we can do and offer as much, or as little, as they desire and to ensure they exceed their objectives in ways they could not without our team. In this team, everyone holds themselves accountable for their actions.

Fields of activity:

FinTech End-to-End Product Lifecycle Management & Operation **Payment Processing Custom Development** Digital Marketing & Creative 3rd Party Integrations Operations & Support Financial Operations, Settlement & Reconciliation KYC/KYB AML

Technologies:

Cloud Computing, Serverless, Amazon AWS Java / Kotlin, PostgreSQL CI, CD, IAC

Industries:

Fintech & Financial industries

Markets:

Global

Partners of & Certifications

PCI DSS Level I Service Provider Compliant **GDPR** PSD2

Payall Payment Systems, Transcard, Prysym, **IAECSP**

Services:

End-to-end, full spectrum service suite for product lifecycle, management & operations

Products:

Ent-to-end turnkey solutions

Contacts:

Ana Novorojdin Managing Director 15 Alecu Russo, Str., of. 55, mun. Chisinau, MD-2068

E-mail: hello@agilepartners.eu Website: https://agilepartners.eu/



ALFASOFT

AlfaSoft is a trusted software development and IT services company based in Chisinau/Moldova that serves customers around the world. Our company is focusing on e-government by providing project management, business process

reengineering, software engineering services and packaged software solutions for the legislative, executive and judicial branches of power in the emerging markets. Our solutions has recommended also to be ideal for business users, specifically by dramatically reducing the time, cost, and complexity associated with building, deploying, and maintaining the Web applications.

General:

Our software development methodology is based on IBM Rational Unified Process (RUP)TM with elements of Agile techniques, as well as Business Process Modeling (BPM) techniques.

Fields of activity:

e-Government;

Business Process Improvement;

Business Process Development;

Project Management;

Business Process Reengineering;

Software Engineering;

Case Management System;

e-Procurement;

e-Registry;

Public Services Development

Technologies:

AlfaSoft is the original maker of

WebAssembler.NET® - a high-productivity, modeldriven, low-code application platform solution allowing software developers and business analysts to quickly design, develop, and deploy web applications on premises, in a computing cloud, public or private.

Industries:

E- government consulting company

Markets:

Clients:

Legislative, executive and judicial branches of power in the emerging markets.

Services:

Project management;

Data Object Builder & Form Designer;

Workflow Automation

WebAssembler Process Engine

Products:

Collateral Registry;

Business Registry;

Mortgage Registry;

Tax Case;

Management System;

Court Recording;

Media Management System;

e-Permits System;

Immigration system

Collateral Registry

Contacts:

Iurii Coroban

75 Alba Iulia Str, of.907-913, mun. Chisinau, MD-

2071

Tel: +37322589503

E-mail: office.a.alfasoft.md Website: http://www.alfasoft.md/



ALLIED TESTING

Allied Testing is a leading specialist QA and testing firm with the sole focus on the capital markets, trading and finance industry. Over the years, the company has earned a

reputation of premiere application quality management specialists. Allied offers its clients a full range of QA capabilities that range from process audit and strategy consulting to implementation and ongoing service delivery, and includes both onsite and offshore or nearshore locations.

General:

Allied offers its clients a full range of QA capabilities, from process audit and strategy consulting to implementation and ongoing service delivery, including both onsite and offshore/nearshore. We have a strong experience acting as QA Center of Excellence in global, distributed, multi-vendor development environments. Our flexible engagement model allows our clients to manage peaks and valleys in their staffing requirements.

Fields of activity:

Information Technology & Services

Technologies:

QA services

Industries:

Capital markets;

Trading and finance industry

Markets:

Finance and Trading Markets

Clients:

Services:

Core QA and testing; Specialized Testing; Financial Engineering: QA Consulting; Support Services; Product Development; Mobile Application Testing;

Test Environment Audit

Partners of & Certifications:

Thomson Reuters, Raymond James, TD Ameritrade, Citibank, Fitch Solutions, Cetera

Products:

Alliedium;

PostgreSQL;

SmartDB Development Framework;

BEST Studio;

Back-End System Tester (BEST);

Exchange Simulator (SIM);

TickDB

Contacts:

Alexander Klyachko

65 Stefan cel Mare Ave., mun. Chisinau, MD-2012

Tel: +16464916766

E-mail: info@alliedtesting.com

Website: https://www.alliedtesting.com/about/what-we-do/

• • •



AVO

AVO is a team of professionals having the main goal to make mobile connections affordable globally for both end-users and telcos, avoiding any roaming charges or extra connection fees.

General:

Stay in touch around the world without extra roaming charges.

Fields of activity:

Telecom industry, creating communication global communication solutions for travelers.

Technologies:

VoIP, eSIM technology

Industries:

Cable & Satellite Company

Markets:

Global Market

Clients:

Worldwide

Services:

Roaming Services

Products:

Mobile application

Contacts:

Alex Cebotari Tel. +37369313813

E-mail: alexandru.cebotari@avoapp.com

Website: https://avoapp.com/en/#



AMDARIS

Amdaris is an Anglo-Moldovan company founded in 2009 with offices in UK and Dubai, supported by two delivery centres in Moldova and Romania. Amdaris is providing customers with nearshore services through a collaborative approach to software development. Amdaris has a strong commitment to develop next-generation talent through in-depth university partnerships and annual internship programme, including the Technical University of Moldova.

General:

With 300+ employees Amdaris develops, maintains and improves bespoke applications and off-the-shelf software 24/7 for their 67+ clients. Over the last 5 years, on average, Amdaris is registering an annual growth rate of 41%.

Technologies:

Back-end: .Net; PHP; Java; Node JS; Python; IBM Cloud; AWS; Azure; Google Cloud; MySQL;

Oracle; SQL Server.

Mobile: React Native; Xamarin; iOS; Android. Data Analytics: Power BI; Python; SQL Server. Web Front-end: Angular; React; Vue.js;

TypeScript.

Industries:

Legal;

Recruitment;

Real Estate:

Oil & Gas/Energy;

Educational Publishing;

Retail:

Financial Services;

Healthcare.

Markets:

UK, Europe, UAE and USA

Partners of & Certifications:

- -10-year Microsoft Gold-Certified Partner;
- -IBM Silver partner;
- AWS partner;

- ISO 27001 in additional compliant to ISO 9001, ISO 44001:
- Amdaris is top 5 employer in Moldovan IT sector.

Services & Capabilities:

Team Augmentation;

Software Development;

Digital Transformation;

Application Support Managed Services;

Delivery Leadership;

Product Design;

Quality Assurance:

DevOps;

Big Data and Machine Learning.

Projects:

Front-end Development; Back-end Development; Mobile Applications; Data Analytics.

Clients:

For case studies check here:

https://amdaris.com/amdaris-case-studies/

Contacts:

Petru Haheu

Forum Office: 63/23, Mt. Varlaam str. Chisinau,

MD 2001

Tel: +373 22 000261; + 373 696 52 355

E-mail: ask@amdaris.com
Website: https://amdaris.com/

Best4uinternational

BEST4U INTERNATIONAL

Best4u International is a company founded in 2019 in Moldova with a unique scope of helping foreign companies expand its in-house employees to an Eastern Europe location. We are not an outsourcing nor out staffing classical business, which offers short-term solutions.

General:

Best4u International was founded in 2019 to help partners build teams of software developers and other area talents in Moldova, affiliated to the partners' in-house team as one entity. We go to the next level and help businesses to also mirror their brand identity inside the office in Moldova. The teams work from Best4u office, but share the same values as the partner company does. Also, BEST4U INTERNATIONAL will always help maintain and scale-up the created teams with proven work instruments it's using.

Fields of activity:

IT, Software Development

Technologies:

Programming Languages - Java, PHP, .NET, JavaScript (NodeJS, ReactJS, VueJS, Angular), Go, Python, Android, iOS, React Native, Kotlin, Swift, Flutter, DevOps.

Databases - SQL, MS SQL, MySQ, MongoDB, SAP ABAP.

CMS - Wordpress, Magento, PrestaShop.

Industries:

ICT, Development, Construction, Finance, any other industry interested in having extending his/her team to Moldova

Markets:

Netherlands, Germany, Switzerland, Belgium

Services:

Creating extended teams for our partners/clients

Partners of & Certifications:

Best4u Group, Backstage

Clients:

SMEs who will entrust us with creating their team in Moldova, interested in managing an extended team and willing to dedicate time to bond with their remote employees.

Contacts:

Serghei Covali

15/7, Moscova bd., ap. 404., mun. Chisinau

Tel: +37379998143

E-mail: info@best4uinternational.com

Website:

https://www.best4uinternational.com/contact/



BIG DATA FEDERATION

Big Data Federation, Inc. is an asset management company, which applies machine-learning technologies to big data to predict financial and economic fundamentals. We comprise a group of technologists, mathematicians, data scientists, economists, and programmers. The

company was incorporated in 2015, is headquartered in Santa Clara, California and has an office in Moldova.

General: ATIC member

Fields of activity:

Big Data;

Predictive Analytics;

Stock Market.

Technologies:

Python;

Javascript;

AWS;

Docker.

Industries:

Finance;

Investment.

Markets: Worldwide

Contacts:

Corneliu Maftuleac

73/1 Stefan cel Mare Str., MD-2004, Chisinau E-mail: communications@bigdatafed.com
Website: https://www.bigdatafed.com/



BOSAL SOLUTIONS

Bosal Solutions was founded in 2019 with the aim of research and development of innovative solutions, but also integration of information technologies in various fields. Based on the main fields of research and development, information

technology consulting and sales of IT equipment and software, BOSAL SOLUTIONS has become an Authorized Dealer DJI in the Republic of Moldova, world leader in drone production, official representative of GridParityAG, which offers solutions Urban Photovoltaic Infrastructure and Authorized Dealer BioCoTech Norway, which provides automated composting equipment for food waste.

General:

System Integrator, Software Engineering, ATIC Member

Fields of activity:

IT consultancy activities;

Research and development in science and engineering;

Wholesale of electronic telecommunications components and equipment; Driving schools (piloting).

Technologies:

Drones, Enterprise Systems, Professional Services, Customer Support

Industries:

Precise Agriculture, Public Safety, Oil & Gas, Electricity, Surveying, Renewable energy, Food Waste.

Markets:

Republic of Moldova

Products:

Hardware, Software, Networking

Services:

Consulting, Development and project management, Implementation of solutions and launch into operation, Training of drone operators, warranty and post-warranty service.

Projects:

Agrodrone – Agricultura de precizie.

Partners of & Certifications:

DJI Agriculture; DJI Enterprise; Autel Robotics; Pix4D Software; GridParityAG; BioCoTech Norway.

Clients:

National companies and Public Authorities

Contacts:

Alexandru Casap

4/1, Barbu Lautarul Str., Ialoveni City, MD-6800,

Republic of Moldova Tel: +37379427385

E-mail: info@bosalsolutions.md
Website: https://bosalsolutions.md/



CEDACRI

Cedacri International has been a member company of the Cedacri Group since 2008, when it was founded in the capital of the Republic of Moldova. The company provides software and business process outsourcing services to banking sector clients. For over the past 30 years Cedacri Group has held a leading position on the outsourcing services market for banks, financial institutions and industrial companies. Numbering 40

million daily managed transactions, serving 40.000 system users, operating a mainframe that has an elaborative capacity of 30.000 Mips and 4000 servers, Cedacri uses one of the most potent data processing centers in Italy. The Group estimated turnover for 2013 amounted to 246,8 mln Euro. By turning to Cedacri and implementing its outsourcing solutions, the clients of the company obtain such significant advantages as:The possibility to accomplish projects of any dimension and difficulty level; Guaranteed timely and high quality services; Reduced production costs; The support from behalf of a highly trained team for any kind of task. Being backed professionally as well as financially by one of the leading companies in the field of software and business process outsourcing since 2008, Cedacri International has shown a significant increase in staff quantity, occupied office surface, project flow and output quality. Our team has gained abundant experience in such a specific domain as the international financial and banking services sector by accomplishing projects for the clients of Cedacri Group.

General:

Software Developmnet, BPO, ATIC member.

Fields of activity:

Software and business process; Outsourcing services to banking sector clients.

Technologies:

Java;

.NET:

Cobol;

Web.

Industries:

Software Development.

Markets:

Italy, Moldova

Services:

Full Outsourcing;

Business Process Outsourcing;

System Integration.

Partners of & Certifications:

Cedacri is certified ISO 9001:2015, ISO/IEC 27001:2014, ISO/IEC 20000-1: 2011, ISAE 3402 Type Two, ISAE 300 and has been found to conform to the management system standard PCI – DSS (Payment Card Industry – Data Security Standard).

Clients:

Deutsche Bank, ICBPI – Central Institute of Italian Cooperative Banks, Banco Desio, Omigrade, Studio Informatica, C-Global, SiGrade, Mobiasbanca, Eximbank.

Contacts:

Andrei Anghelov

171/1, Stefan cel Mare si Sfint Bd MD-2004,

Chisinau

Tel.: +373 (022) 855 610 Fax: +373 (022) 855 611

E-mail:<u>info@cedacrinternational.md</u>
Website:www.cedacrinternational.md



CEGEKA

Born as a local family company in 1992, Cegeka passed through a fascinating journey. We are grown into a trusted European player with a broad expertise, happy customers and engaged employees. Cegeka helps its customers stay relevant in the digital environment,

beyond digitalization and evolution in the cloud, offering solutions that have a real impact on customers' business.

General:

As a family-owned IT solutions provider founded on craftsmanship, we work in close cooperation with our customers.

We help organizations create frictionless and highly personalized experiences for their customers, consumers and citizens.

It is our ambition to become the leading European orchestrator of digital business platforms and ecosystems in our focus markets.

We service over 2500 happy customers in 20 European offices; we also have 2 Cegeka-owned high performance data centers.

Over the past 29 years, the company has grown from 25 to over 6500 employees worldwide.

Fields of activity:

Cloud services, IT infrastructure, Data and Automation services: Artificial Intelligence / Machine Learning, Business Intelligence, RPA, IoT, DevOps.

Technologies:

Back-end: .Net; PHP; Java; Node JS; Python; IBM Cloud; AWS; Azure; Google Cloud; MySQL; Oracle; SQL Server.

Mobile: React Native; Xamarin; iOS; Android. Data Analytics: Power BI; Python; SQL Server. Web Front-end: Angular; React; Vue.js; TypeScript.

Industries:

Aviation, Healthcare, Banking & Insurance, Logistics, Telecom, Software solution providers.

Markets

Europe

Services:

End-to-end project development, IT team extension, manage services.

Partners of & Certifications:

Cegeka was certified as Top Employer in Europe

1. ISO27001/ISAE certified SO 27001 and ISAE 3402 Type 2

Clients:

For more information about our clients, check here: https://www.cegeka.com/en/be/customer-testimonials

Contacts:

Cristina Matciac

31 August 1989 St 78, Chişinău 2012

Tel: +373603 888 08

E-mail: cristina.matciac@cegeka.com Website: https://www.cegeka.com/en/be/

• • •



CLOUDSOFT

Cloudsoft areas of expertise include SLA covered 24/7/365 monitoring and technical support, high vailability and high-load solutions implementation and management, data migration, IT consulting, system and security audit. Our corporate values reflect the idea of a positive can-do attitude toward our customers and our work. We take a unique approach to every client.

General:

Dedicated Technical Support is a full IT outsourcing service designed by Cloudsoft for organizations of all sizes. It is a blend of professional, process driven IT management and support with a flexible and personal approach to service delivery. Cloudsoft technical expertise is backed by our commitment to service excellence, with over 45 system engineers delivering support 24×7 as standard.

Fields of activity:

Software

Technologies:

JavaScript

Industries:

IT services

Markets:

Worldwide

Services:

Server Management Plans;

Technical Support;

Infrastructure Management Solution (IMP);

High availability computing systems;

Security audit;

Server migration

Partners of & Certifications:

B2B Companies, E-commerce companies

Clients:

IT Park

Contacts:

Grigore Raileanu

88/1, Ismail Str., MD-2012, Chisinau

Tel.: +3736888898

E-mail: info@cloudsoft.md

Website: http://www.cloudsoft.md/



CODE FACTORY

Code Factory is an independent, global, custom software development and quality assurance services company. We have been operating successfully since 2004; we have a portfolio of over 300 projects already developed and employ more than 180

specialized and certified testers and software developers. Our software delivery facilities are located in Moldova (Chisinau) and Romania (Bucharest), which, in the last five years, has consistently featured as one of the top 10 shoring locations in the world. Our links to universities in each of these locations gives us access to top IT talent thereby enabling us to provide you highly skilled developers at a competitive cost. We also have local presence in Ireland and UK and service clients in many countries including the UK, USA, Canada, Norway, Sweden, the Netherlands or Austria. Our main services: 1). Custom Application Development (Mobile and Web based) We master all the leading programming technologies (.NET, Java; PHP; JavaScript), mobile and cross platform platforms (Android; iOS; ReactNative; Xamarin) so we can provide you with the best technical solution to fit your needs. We can also provide you with consultants in niche technologies such as big data type of technologies (Apache Spark, Hadoop) or programming languages such as Python; Ruby and Scala. 2). Independent QA and Testing Our specialist testing team provides expert services and tools for independent product and application testing, as well as QA checks of our own custom solutions. Using Open source tools (Selenium, FitNesse, JMeter, SoapUI, Jbehave, Test Link etc.) and Industry standard tools (ie. HP QC, UFT, LoadRunner, IBM Rational Functional Tester, SOASTA CloudTest, etc.) We are specialized in test automation, performance testing, agile testing, mobile testing, and game testing.

General:

Software Development, Testing, ATIC member.

Fields of activity:

Betting, Fintech, E-Commerce and Healthcare sectors.

Technologies:

.NET, Scala, Java, JavaScript, PHP.

Industries:

Betting; Fintech;

E-Commerce and Healthcare sectors.

Markets:

Worldwide

Products:

Web & mobile applications; Testing.

Services:

Custom Software Development; Software Development Outsourcing; Microsoft CRM Development and Customization; Quality Assurance; Testing; Agile Development Methodology; SaaS; UX Design.

Contacts:

Ghenadie Gorincioi

143 Vasile Alecsandri st. MD-2012, Chisinau

Tel.: +373 (022) 000 448 E-mail: <u>info@cloudsoft.md</u> Website:<u>www.codefactory.com</u>



Computaris

Computaris is the R Systems European division, a global digital transformation leader that provides AI-driven

solutions to clients across industries, through a broad range of technology & AI/analytics services. We continue to empower organizations since over 27 years, with 16 delivery centers, 25+ offices worldwide and a workforce of 2750+ professionals. In Europe, R Systems has offices in UK, Romania, Poland, Switzerland and Moldova.

General:

We continue to empower organizations since over 27 years, with 16 delivery centers, 25+ offices worldwide and a workforce of 2750+ professionals.

Fields of activity:

Telecommunications; Digital Media; Banking and Finance Healthcare Manufacturing and logistics

Technologies:

C/C++, Java, PHP, Shell scripting, Ruby, Rust, Scala, Python, Java Enterprise Edition, Spring, JMX, JMS, JPA, Hibernate, REST, WebServices (CXF), Apache Camel, JMeter, SoapUI, R Systems Test Tool, Jython, Seagull, JUnit, Mockito, Selenium, Cucumber, MongoDB, Apache Cassandra, Elasticsearch, Redis, HazelCast, OracleDB, MySOL, PostgreSOL, MS SOL Server, Tomcat, JBoss, Jetty, GlassFish, WebLogic, WebSphere, TomEE, Rhino Telecom Application Server, OpenStack, Amazon Web Services, Microsoft Azure, DevOps, Spring Boot, Docker, Kubernetes, Scala, Groovy, Kotlin, Vaadin, GWT, AngularJS, Angular, React, Vue.

Industries:

Telecommunications; Digital Media; Banking and Finance Healthcare Manufacturing and logistics

Markets

India, Malaysia, Moldova, Philippines, Poland, Romania, Switzerland, UK, USA

Services:

Digital transformation; Cloud services **DevOps Services** IoT Development Mobile applications development

Partners of & Certifications:

Swisscom, Nokia, Metaswitch, SAP, TATA Communications, Magenta Telecom, GMB Technology, Digital Route, HAUD, PLDT, ORACLE, Magenta, HP, NetNumber, Veridian, Safemobile, Cablenet, Comverse, Dialogic, Lumata, MiPay, Sicap, Vodafone, XOX Mobile, AWS, Microsoft, Google Cloud

Clients:

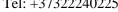
For more information about our clients, check

https://eu.rsystems.com/about-us/what-ourcustomers-say/

Contacts:

Dana Teodorescu 63 Vlaicu Pircalab Str., Office A, Chisinau, MD-E-mail:dana.teodorescu@computaris.com

Tel: +37322240225







CREAT GO

We help Entrepreneurs envision, pursue and achieve their potential much faster by expanding their thinking and equipping them with the skills essential for success. Making your small business profitable using Digital

Marketing Tools & Systems we developed from 2009.

General:

Since 2009 we have served more than 1450+ small business entrepreneurs from 50+ countries. We create courses specifically designed to help Entrepreneurs reach success. We analyze business processes and create a practical Action Plan to address areas that need improvement; IE Landing Page design, Ad strategy, etc... We create and manage Google and Facebook Ads to bring more leads to our clients.

Fields of activity:

Digital Marketing

Technologies:

Efficiency check; Video Action Plan Checklist; Monitor profits; Brizy; Web Hosting

Industries:

Small business entrepreneurs

Markets:

Worldwide

Products:

Landing pages Courses

Services:

Landing Page Creation; CreateGo Factory; Website Support; 1-on-1 Sessions

Contacts:

Nicolai Mihailiuc 16/3 Calea Iesilor Street, Chisinau

Tel.: +37369283592 E-mail: info@creatego.net

Website: https://creatego.net/services/

DAAC SYSTEM INTEGRATOR

DAAC SYSTEM INTEGRATOR

DAAC System Integrator is a leading Moldovan company in the field of ICT, operating as a software solutions developer, technical service center and multi-service system integrator. DAAC

System Integrator's portfolio includes over 50 globally renowned vendors, such as: Cisco Systems, Dell, Oracle, Hitachi, APC, SAP, 1C, Check Point, Polycom, Wincor-Nixdorf. Over 170 highly qualified staff regularly trained in Europe and overseas, with professional experience in the corresponding ICT fields are employed at the Company. Business processes are certified according to ISO 9001:2008 (management quality) and ISO 27001:2005 (information security), while the technical service process is built based on the ITIL and ITSM standards and project management is certified according to PMP and PME.

General:

ATIC member

Fields of activity:

Audit and Consulting, Software Development, Business Applications, Business Intelligence Solutions, Technical Services, Banking Technologies, Information Security, Video and Audio Solutions Infrastructure and Power, Data Processing, Data Networks, Office Equipment

Industries:

Government:

International Organizations;

Telecom:

Banking;

Private Sector

Markets: Moldova, Russia, CIS countries, Central

Asia

Products:

Integrated ERP System based on 1C platform; Payroll & HR; Infosec kits;

Projects:

BI kits.

The integrated informational system of the National Social Insurance House;

The unified electronic reporting system for juridical entities;

The integrated system for identification and traceability of animals;

Creation of the national 100G Network for

Moldtelecom;

Implementation of the first IPTV project in Moldova, currently supporting over 200.000 users.

Partners of & Certifications:

DellEMC - Gold Partner

Oracle - Gold Partner

Hitachi Vantara - Gold Partner

APC by Schneider Electric - Elite Partner

OKI – Products and Services Distributor

Printronix – Reseller, Level – Silver

Polycom – Authorized Partner

F5 - Authorized Partner

Symantec, Veritas - Authorized Partner

Taiden – Exclusive Distributor

Diebold Nixdorf – Products and Services Authorized

Supplier

Cisco – Premier Certified Partner, Tier 2 Partner

1C «Softehno» SRL – Contract 1C Franchisee

Microsoft – Gold Partner

Check Point – Silver Partner

VMware – Professional Partner

Citrix – Silver Solution Advisor



• • •

Clients:

Public sector – Parliament, Government, Center for Electronic Government and Center for Special Telecommunications, All Ministries, City Municipality, All major Agencies, National Bank; Banking – Moldova Agroindbank, Victoriabank, Mobias Banca, Banca de Economii, Moldindconbank, Procreditbank, Energbank; Telecom – Moldtelecom, Orange, Moldcell, Sun Communications;

International Organizations – World Bank, EBRD, UNDP, USAID, IREX.

Contacts:

Petru Usatii

10, Calea Iesilor St, MD-2069, Chisinau

Tel.: +373 (022) 509 709 Fax: +373 (022) 509 710 E-mail:info@dsi.md

Website: www.integrator.md



DAS SOLUTIONS & DAS TELCO

DAS Solutions is a software development company that designs, builds, and develops highly functional software products, platforms & tools that help businesses succeed in the digital era. Through our passionate and skillful team, we make sure not to only meet the existing, but also foresee and outrun the future challenges and requirements of international companies. DAS Solutions mainly specializes in developing software in the following industries: Finance & Banking, Insurance, & E-health. In 2020 appears DAS Telco, a new-born spin-off from DAS Solutions, founded by seasoned experts from leading telcos (Orange, Telia, ZTE, BICS) and focused exclusively on Telecom solutions. But we don't stop there. DAS Solutions & DAS Telco are a team of individuals who revolve around technology,

innovative ideas and software that works. We work in small, focused teams that are agile, efficient, and focused on solutions. We accelerate your business' growth via innovative ideas and software that works. We are obsessed with finding solutions to reduce costs, minimize human error and ultimately maximize profit. Based in Chisinau, Republic of Moldova - DAS Solutions connects with people and businesses around the world.

General:

Software Development, ATIC Member Telecom Solutions (DAS Telco)

Technologies:

.NET:

C#:

JavaScript frameworks;

Java:

NodeJS

Python

iOS;

Android.

Industries:

Finance & Banking; Insurance; Telecom; E-health.

Markets:

European Union, USA, South America, Asia, CSI

Products:

SmartBloc

Augmented Reality app SMS Wholesale platform Enterprise messaging platform

CPaaS

Cloud Numbers portal

Services:

Software Development; IT Outsourcing; Application Development; Digital Media; Independent Testing; Application Management; Cloud Services; SMS Wholesale platform CPaaS Enabler

Projects:

Insurance Platforms;

Automatic Commission Tracking Systems;

Digital Advisory Platforms;

Debt Managing Systems;

e-Bank;

Air Ticket Booking System; SMS Wholesale platform Enterprise messaging platform

CPaaS

Cloud Numbers portal

Contacts:

Elena Zamsa.

1/7, Studentilor Str., MD - 2045, Chisinau,

Tel: +37368135745

Website: https://dassolutions.eu/
E-mail: elena.zamsa@dassolutions.eu/
Website: https://dassolutions.eu/



DATALINIE BUSINESS INGINERIE

DATALINIE SC Datalinie Business Inginerie SRL is a consulting company dealing in research and analytics on IT and telecom markets. Since 2008 we serve EU consulting organizations providing our clients the market

insight and intelligence in Russia, Ukraine, Belarus, Kazakhstan and Romania.

General:

IT and telecom market research services and analytics.

Fields of activity:

Market studies;

Feasibility studies;

Business consulting services.

Industries:

Information technologies;

Telecommunications (mobile, fix-line, ISP);

Data centre services;

Value added services in mobile and fix-line networks.

Markets:

Russia, Ukraine, Romania, Belarus, Kazakhstan, Moldova

Services:

Market research reports and studies

Clients:

PMR Ltd. (Krakow, Poland); GOS-Consulting Ltd. (Cliddesden, UK)

Contacts:

Serghey Tkachenko 85, Kogalniceanu, Str., Chisinau, Moldova MD-2009,

Tel. +373 6 9212081





company's entire business process. All the

solutions are technologically unique. Deeplace builds solutions, which enable the client to make use of new processes, business models and levels of executive quality. These solutions allow the company's clients to improve their level of service and production through self-service and automated solutions, providing customers with functional, user friendly and indispensable products.

General

Software Development, ATIC member

The main areas of activity

- Provide consultancy and technical assistance services in the field of ICT.
- Creation and implementation of automated information processing systems,
- Elaboration of systems for remote banking,
- Elaboration and delivery of Internet / Intranet systems and sites with provision of maintenance services, content management and hosting of implemented sites.
- Elaboration and implementation of the normativelegal and organizational-technical framework for the launch of the Corporate Information Security Management System.
- Competencies and Specializations: Business Processes and Integration Solutions, Customized Solutions (Infrastructure Creation, Web Development, Site Management and Hosting), Data Solution Solutions.
- Software engineering processes comply with national and international standards (ISO 9001). In terms of functionality, the company's solutions include document management, Web design (automatic collection, processing and spreading of unstructured information), content analysis (data mining), online group collaboration, data collection, processing, storage, data analysis and reporting, business modeling processes and ecommerce.
- Deeplace, S.R.L.'s solutions have been implemented in state and private institutions, including financial, banking, tax, culture, tourism, economy, commerce.

Projects

- Automated Information System "Creating and Circulation of Electronic Documents between the State Tax Service and the Financial Institutions -Legal Persons";
- Automated Information System "Electronic Statement for Legal Persons";
- Automated Information System "Managing Budgetary Allocations";
- Remote banking system for Ministry of Finance
- B2B Information System for access to the WEB service of the State Tax Service Moldova:
- Information System for Automated Evidence of Statistical Data for the Territorial Offices of **CNAJGS:**
- Human Resource Evidence System of the Health System of the Republic of Moldova (SIERUSS);
- Elaboration of the Employer.md portal, the online job fair system;
- IS for the National Regulatory Agency for **Electronic Communications and Information** Technology (Public Registry Providers, Numbering Resources, Licenses, Economic Evidence, etc.)

Partners of & Certifications

Microsoft, Adobe, BSS, Dekart, Kvazar Micro, Polly-Service enterprise, Alfa XP, Digital Security

ISO 9001:2008 certification, IT-MARK certified.

Clients

Government organizations (Republic of Moldova):

Central Electoral Commission of RM, Ministry of Internal Affairs, Ministry of Health, Ministry

Technologies

PHP based (Symfony, Drupal, Wordpress), Python (Django, Celery), LDAP, X.509, PKI, Docker, SOAP and REST Webservices, Apache SOLR, AMQP, MySQL, PostgreSQL, MongoDB, Mobile apps on ReactNative and Apache Cordova. Blockchain apps on Golos and Hyperledger Fabric.

Industries

Government, International Organizations, Telecommunication, Banks, Health and pharmaceutics, Wine industry, Food Industry, Massmedia, Developing solutions for plastic card personalization.

Markets

Moldova, Georgia, Armenia, Ukraine, Russia, England, German, Ukraine

Services

Banking Informational Systems Information Security Software Development Corporate websites Internet Shops Electronic reporting systems CRM of Finance, Ministry of Justice, The Ministry of Labor and Social Protection, Main State Tax Inspectorate, National Regulatory Agency for Electronic Communications and Information Technology, The State Agency on Intellectual Property, National Securities Depository, National Social Insurance House of the Republic of Moldova.

International Organizations: World Bank, EBRD, UNDP, USAID, IREX, Soros Moldova Banks: Credit Bureau, The National Bank, Bank "Agroindbank", Bank "Energbank", Bank "Victoriabank".

<u>Private business companies</u>: Moldcell, Philip Morris International, Premier Energy, Publishing House "Kommersant", Knauf, Tetis International, German Medical Diagnostic Center, "Bucuria" Candy Factory, Publishing House "Makler"

Contacts

Veaceslav Cunev, Alla Radionova 112 Dosoftei Str, 2th floor,. MD-2004, Chisinau

Tel.: +373 (022) 887 997 Fax: +373 (022) 887 975 E-mail: office@deeplace.md Website: www.deeplace.md



DEVELOPMENT AID

DevelopmentAid is an advanced online communication platform where stakeholders can publish and consult information about

international tenders, jobs, organizations and experts in the international developmental sector. DevelopmentAid provides a nexus of funding opportunities, expertise, and carefully curated data, thus connecting donors, agencies, consultancy firms, NGOs, and individual professionals.

General:

Information provider for the donor-funded sector.

Technologies:

PHP, JS, Kotlin, Node.js, python and others.

Markets: Worldwide

Industries:

Consultancy;

Information providers.

Products:

DevelopmentAid;

Tenderwell;

DevelopmentAid Recruitment Solutions.

Services:

Information on Tenders;

Grants:

Awards:

CV Database;

Job board.

Clients:

1500+ organizations worldwide including governments, consulting firms, engineering firms and NGOs.

Contacts:

Luc Vocks

Str. Ion Nistor 17, mun. Chisinau E-mail: info@developmentaid.org
Website: www.developmentaid.org

• • •

DOTFINANCE



Dotfiance company is specialized in providing a full spectrum of IT services and solutions to small and mid-size businesses. We use the power of technology and proven methodologies to help clients in solving their digital needs and concentrating their resources on running their business. Their goal is to deliver high

quality services that meet the customer's IT needs. They believe that in a digital era IT outsourcing is the key to success. They value good reputation, professionalism and long-term partnership.

General:

The founding partners of «DOTFINANCE» LLC have a long and storied history in the world of technology. They have been pioneers in the industry for many years and are known for taking innovative steps. We, at «DOTFINANCE» LLC, are very proud of our achievements and all the people who led us here.

Technologies:

Analytics tools

Industries:

Financial Services

Markets:

Moldova

Products:

Tango cash payment method; Factura.md TangoToAccount

Services:

Enterprise Mobility Solutions
Big Data Analytics
Business Process Management Solutions
Internet of Things Solutions and Services

Partners of & Certifications:

QSystems, FinComBank, Comert Bank

Contacts:

Denis Surighin,

73/1, Stefan cel Mare, Str., MD - 2001, Chisinau,

Tel: +37379 402070

E-mail: denis.shuryghin@dotfinance.md
Website: http://www.dotfinance.md/



DOTGOV SOLUTIONS

DotGov Solutions, LLC (formerly, Alfa XP Web Software, LLC) is a full-service e-government company specializing in providing business process analysis, software engineering services and packaged software solutions for

the legislative, executive, and judicial branches of power in the emerging markets. Our strengths come from visionary leadership, highly qualified personnel, mature process methodology, own all-in-one application framework, e-government expertise, and global experience.

General

Software Development, ATIC Member

Fields of activity

Full-Cycle e-Government Solutions Implementations

Technologies

C#/.NET Core, MS SQL, NodeJS, Angular, Flutter, PowerBI, Azure DevOps & Cloud Platform, Docker, Kubernetes, WSO2 Platform, Java, Ballerina Industries

Information Technology & Communication

Markets

Albania, Antigua and Barbuda, Armenia, Bangladesh, Barbados, Belize, Dominica, Gambia, Georgia, Grenada, Guyana, Iraq, Jamaica, Kosovo, Kyrgyzstan, Moldova, Mongolia, Nigeria, Russia, Rwanda, Somaliland, South Africa, St. Kitts and Nevis, St. Lucia, St. Vincent and the Grenadines, Suriname, Tanzania, Trinidad and Tobago, Ukraine, United States and Zambia.

Services

dotGov Solutions specializes exclusively in egovernment solutions and can serve as one-stop shop covering all aspects of digital transformation, from readiness assessment to regulatory reform, from strategic planning to business process analysis and reengineering, from cloud infrastructure to enterprise service bus and all-in-one payment gateways, from mobile applications to software-as-a-service solutions, from local capacity building to post-implementation support.

Partners of & Certifications

Microsoft Gold Certified Partner since 2005 CMMI-DEV Maturity Level 3 certification ISO 9001:2015 Certification ISO 27001:2013 Certification

Clients

International donor agencies: U.S. Agency for International Development, Millennium Challenge Corporation, UK Department for International Development, European Commission, United Nations, World Bank, International Finance Corporation, Common Market for Eastern and Southern Africa (COMESA), East African Community (EAC) and Caribbean Community (CARICOM); National governments: Albania, Antigua & Barbuda, Armenia, Belize, Dominica, Gambia, Moldova, Nigeria, St. Kitts, Rwanda, Zambia. Private clients: Chemonics International, Development Alternatives Inc., RTI International, Nathan Associates Inc., CARANA Corp., National Center for State Courts, National Center for Victims of Crime, American Bar Association.

Contacts

Marina Nicolaescu 65, Ștefan cel Mare și Sfânt bd., Office 520 Chisinau, Moldova

E-mail: management@dotgovsolutions.net
Website: http://www.dotfinance.md/



ESEMPLA

Esempla was established in 2009 and represents a technology provider of GovTech solutions and services, focused on building digital and data capabilities for Governments. Esempla's mission is "Improving the delivery of public services, making

them more citizen-centric and efficient". We support public agencies to build better and forward-looking digital services around Citizens' and Business' needs through innovative technology.

General:

Software development, IT services

Fields of activity:

eGovernment, Digitalization, Data interoperability, Cloud

Technologies:

Front end: Angular

Backend: .NET Core, Java, Go, AWS/Azure

serverless

DevOps: docker, Kubernetes

Industries:

Public sector, Utilities, Banking

Markets:

Central & Eastern Europe, CIS countries, Moldova

Services:

Software development Cloud enablement Data interoperability

Projects:

MTender – digital procurement platform.

MNotify – digital notification service.

MPower – digital authorization service.

e-Apostille – government digital legalization service.

e-Integrity - public sector integrity system.

Partners of & Certifications:

Partners: AWS, Azure

ISO 9001:2015, ISO 27001:2013

Clients:

eGovernment Agency, Ministry of finance, Ministry of Justice, National Integrity Authority; Moldtelecom, Moldova Gaz, Mobiasbanca, Moldindconbank, Victoriabank

Contacts:

Dorin Gritcan

6V, Ion Creanga st, MD-2069, Chisinau

Cell: +373 (79) 404 037 Tel: +373 (22) 870 653

E-mail: contact@esempla.com
Website: https://esempla.com/



FAGURA

Fagura.com is a marketplace based on p2p lending technology, where people looking for loans at a lower interest rate than the financial market, meet with investors interested in a more consistent returns than bank deposits. In the long term, Fagura will be a digital bank where people can manage online their entire financial life.

General:

FinTech

Fields of activity:

Investments; Personal loans; Business loans Machine learning.

Technologies:

Node.js; Typescript; React.

Industries:

p2p lending

Markets:

Moldova, Romania

Products:

Fagura.com

Clients:

Investors; Borrowers.

Contacts:

Tudor Darie 10, Calea Ieșilor, et. 4 (Acvila Building), MD-2069, Chișinău, Tel.,+373 79689933

Email: tudor@fagura.com



FBS GROUP

For more than 19 years, FBS Group has been developing and implementing the Information Systems and IT-solutions for banks and financial organizations. We focus on the development and implementation of innovative IT-solutions, which comprehensively automate the front-end business-processes of bank customers servicing, aiming at

fostering bank's sales and enhancing customer service. FBS Group specialists possess extensive practical experience in the implementation of full-scale IT projects in banks in various CIS countries, including Moldova, Azerbaijan, Ukraine, Georgia, Kazakhstan. We provide a wide spectrum of IT-services, aiming at creating the efficient informational environment of our clients, thus supporting their business development. This range of IT-services includes: Business analysis; IT-infrastructure audit & reengineering; Development, implementation and support of Information Systems; Out-staffing of qualified IT-resources. FBS Group is a Gold Partner of ORACLE Corporation.

General:

Software Development, ATIC member.

Fields of activity:

Software Development, Information Systems Implementation and Support

Technologies:

Oracle

Industries:

Banking

Markets:

Moldova, Azerbaijan, Ukraine, Georgia, Kazakhstan

Services:

Information Systems development /implementation /support;

IT Consulting;

IT Staff Outsourcing.

Products:

Operational Front-Office for customer servicing Single Window of Teller Loan Origination System Debt Collection Credit Scoring

Partners of & Certifications:

Oracle;

Intellect Design Arena Ltd.

Clients:

UNIBANK, Azerbaijan; EuroCreditBank, Energbank, Mobiasbanca-Groupe Societé Générale, Moldindconbank, Banca Natională a Moldovei, Banca de Economii, Banca Socială

Contacts:

Oleg Macari

6 Moscow Ave., MD-2068, Chisinau

Tel. +373 22 837755

Email: <u>info@fbs-g.com</u>
Website: <u>www.fbs-g.com</u>



FUSION WORKS

Fusion Works is a software development company founded in 2011 by two engineers – Genadii Ganebnyi and Anton Perkin and is based in Chisinau, Moldova. The company focuses on outsourcing services as well as developing its own products. Currently FusionWorks consists of 50 developers, designers, QAs and managers. Being a socially responsible company, FusionWorks contributes to education and profession orientation of junior specialists by providing internship opportunities for students and participating in career orientation programs. It cooperated with Association of IT Specialists of Moldova, The World Bank and eGovernment Center on open data (government transparency programs) and led IT courses at different universities in Moldova.

General

Software Development Company Fields of activity IT

Technologies

Web and Mobile applications

React and React Native, Angular and Iconic, Vue.js, Flutter Native mobile development (Kotlin, Swift)

Backend and API

Node.js (Express and NestJS, PHP (Laravel and Symfony) Serverless solution based on AWS and GCP infrastructure

DevOps

Docker and Kubernetes

Industries

FusionWorks created products for various industries including finance, healthcare, biotechnology, insurance, virtual reality, transport, airlines, hotels, media, human resources, entertainment, real estate, ecommerce, education, governance, nonprofits and others.

Markets

The geography of its customers is quite impressive: US, Canada, Great Britain, Sweden, Netherlands, Israel, Italy, Germany, Moldova, Russia, Ukraine, Armenia, Kyrgyzstan.

Services

Software Development UX/UI design IT Consultancy Testing

Projects

Fentury [web, iOS, Android] Dental Aligners Order Management System Viar.Live EMPY.io

Partners of & Certifications

Viar.Live MDC DeveloperMD

Clients

Full list you can find here: https://fusionworks.md/clients/

Contacts

Anton Perkin 170, block C, 4th floor, Columna Str., Chisinau, Moldova

Tel.: +373 (69) 210 189 Email: <u>info@fusionworks.md</u> Website: https://fusionworks.md/



GRAFIT

TELECOMSERVIS SRL is one of the leading Moldovan companies in the field of **ICT** since 1992. TELECOMSERVIS has been a part of the GRAFIT holding since 2018, whose global mission is to make the world cleaner. As a software development and IT outsourcing services organization with nearly 250 full time employees we are able to offer a wide variety of services to our partners, including: Business analysis & business-process

optimization; IT-infrastructure audit & reengineering; Development, implementation and support of Information Systems; Outsourcing of qualified IT-resources.

General:

Software Development, Outsourcing of IT Services, ATIC member

Fields of activity:

B₂B

Technologies:

Web solutions, both Front End and Back End; Databases: MS/MY SQL, MongoDB; PHP, Python, Coldfusion.

Industries:

Production distribution, online sales, warehouse management.

Markets:

EU countries, USA, Moldova.

Products:

ERP for a Distribution company; IT Project Management System; Time Tracking Software.

Services:

Information Systems development / Implementation / Support / Legacy system refactoring; IT Consulting; Servers configuration and maintaining;

Networks configuration and maintaining;

VOIP solutions:

IT security;

Data backup and Data management; Full cycle services under our platforms -Accounting, Logistics, Pricing, PIM (Product Information Management), CIM(Company and Contact Information Management), E-commerce sales on Online sites, Ebay/Amazon platforms, Business Analyst and others.

Partners of & Certifications:

Microsoft (authorized dealer); Gamaiun Consulting Services GmbH (Switzerland); SovaMax GmbH (Germany); Eminia Trading GmbH (Germany); Agava Trading GmbH (Germany); RA Trading GmbH (Germany); Lanius Trading GmbH (Germany) & alt.

Contacts:

Alexandr Tihai 63 Vlaicu Pârcălab St, 2th Floor, MD-2012, Chisinau Tel. +373 60758911

E-mail: info@grafit.md
Website: https://grafit.com/



INFOBON

For several years of activity, SRL "INFO BON" has demonstrated professionalism and high level of performance in terms of services provided. SRL "INFO BON" is oriented towards the continuous

improvement and modernization of our services, at the moment the range of intermediary services for settlements.

General:

"INFO BON" provides services for placing advertising material on the back of the payment documents issued and on the website.

Technologies:

Software

Industries:

Billing Payments

Markets:

Moldova

Services:

Calculation of services and record of consumption and payments;

Issuing payment documents;

Collection of payments and record of debts;

Distribution of invoices;

Issuing information / reports at the request of the

Beneficiary;

Unlimited online access to information services through the personal account MY ACCOUNT.

Partners:

Das Solutions

Clients:

Public organizations, Banks of Moldova, Service providers

Contacts:

Antolie Golban 6/1 Tudor Vladimirescu, Str.,MD-2024,

Chisinau

Tel. +373 022838968

E-mail: cancelaria@infobon.md

Website: https://infobon.md/content/index/35



• • •



ISD

ISD is an innovative software outsourcing provider with the main skill set focusing on Java and Java-related technologies. For over 12 years, we are eager to take up a challenge and enjoy working with new technologies.

Fields of activity:

Software Development; Software Outsourcing.

Technologies:

Java

Industries:

Logistics; Enterprise.

Markets:

Europe

Products:

StockControl

Services:

Software Development

Partners of & Certifications:

Inthergroup

Clients:

DHL;

Ford;

Estee Lauder;

IPC.

Contacts:

Radu Corlateanu

33/1, Bulgara Str., 3rd fl., mun. Chisinau

Tel.: + 373 22 996 170 E-mail: <u>info@isd-soft.com</u>



• •

Jiv Con ap que su ma

JIVY GROUP

Jivy Group is a mid-size international software engineering company headquartered in Chisinau. A customer-focused approach, conformance to global standards and the constant quest for top-class quality have enabled JivyGroup to sustain the export to leading international companies for many years since its foundation in 2012. As a Research & Development center we focus on in creating advanced, tailor-

made platforms in the following areas: Financial Industry, Marketing Technologies, FinTech and Gaming Industry. JivyGroup offers comprehensive, end-to-end software solutions and services in the following areas: technology development, product design, consultancy, personalized software, application development and maintenance, testing and quality assurance, monitoring and support services, business development.

General:

Software Development, ATIC member

Fields of activity:

IT services, Software Engineering

Industries:

Online Financial Industry, Online Marketing Technologies, Online/ Mobile Gaming Industry.

Markets:

Israel, Japan, Australia, USA, Europe

Services:

Software development,
Systems integration,
Product design,
Consultancy,
Personalized software,
Application development and maintenance,
Testing and quality assurance,
Monitoring and support services
Clients
OM2 Technologies, OM2 Ventures, CreditPlace,
Makeree, Exberry, Kaito Consulting, Makeree, WOW
Influence, Beehive.

Contacts:

Vlad Harcel 81/1, Ismail St, 4th floor MD-2001, Chisinau Tel.: +373 (68) 224 338

E-mail: vlad.harcel@jivygroup.com

Website: www.jivygroup.com





KVAZAR MICRO -

Kvazar Micro is an IT company with many years of experience. Sales maintenance and administration of server solutions. System Integration. Cloud data backup services (BaaS). Hosting services. Development and supporting own of IoT industrial monitoring systems.

General:

The company Kvazar-Micro SRL, has been operating in the Moldavian market since 1994. Today, Kvazar-Micro has accumulated 25 years of experience in the information technology solutions segment.

Fields of activity:

Sales of server equipment. System integration. Data storage systems. Industrial Internet of Things. Monitoring systems. The SCADA systems. Data Backup Cloud Solutions. Programming of industrial microcontrollers.

Technologies:

Cloud data storage and backup recovery solutions. Server and data-storage equipment for a wide range of tasks. VPS / VDS hosting.

Industrial PLCs programming on Codesys (FB, LD,ST) C++.

Data transfer protocols for SCADA and IoT platform: OPC UA/DA, Modbus, MQTT, LoraWan

Industries:

Poultry farming. Pharmaceutical warehouses. Audiovisual broadcasters. Hosting providers. Software programming and development.

Markets:

Republic of Moldova

Partners of & Certifications:

Official distributor of Supermicro Corporation and Infortrend Technology, commercial partner of Microsoft, Acer, APC, Tripplite, Partner of HP. Acronis Authorized Service Provider.

OWEN commercial partner

Clients:

Floreni SA, Media Alternativă SA, Unisim-Soft SRL, Qsystems SRL, Î.S. Poșta Moldovei, Tagaer SRL, Megogo SRL, Fidesco SRL, Apa-Canal SA, EurocreditBank SA

Contacts:

Natalia Palamar

124/,1 C. Brâncuşi Str., 3rd, 6 fl., MD2062, Chisinau

Tel: +373 22 545445, E-mail: info@kmm.md

Website: https://www.kmm.md/



• • •



LIGHTCYPHERS

Lightcyphers is a R&D company in telecom/IoT Logistics and Geoinformatics, with a small, dynamic team. We choose to implement projects from scratch, that make a positive change in the society and which usually combine several fields.

General:

Engineering, Research & Development, Software Development.

Fields of activity:

Telecommunications;

Geographic Information Systems;

Cartography:

Logistics.

Technologies:

Erlang/Elixir,

JavaScript Frameworks;

IoT;

Intelligent Apps;

Big Data.

Industries:

Private Sector;

Telecom;

Mapping;

Transportation

Markets:

U.S.A., E.U., Moldova

Services:

Programming Services;

Networking Services;

Solving IT Problems;

Maintaining IT Systems;

Data Collection and Storage;

Setting up new Systems;

Fraud Detection.

Projects:

DOTone;

Tachowork;

Versareporter;

Open Street Maps.

Contacts:

Anatolie Golovco

47 Alexei Mateevici Str. MD-2009, Chisinau

Tel: +373 (79) 270 954

Email: anatolie.golovco@lightcyphers.com

Linkedin:

https://www.linkedin.com/company/lightcyphers/





MIND THE VALUE

Mind The Value, recognized by Financial Times and Sole24ore as one of Europe's fastest-growing companies in the last few years, offers Decision Making, Management and Operational consultancy services. Our experienced project teams guide businesses around the world towards sustainable growth through operating process optimisation and the implementation of the best IT systems to support it. The

company has opened 4 offices since its establishment in 2011, located in Italy, USA, Australia and Moldova.

General:

Software development, Business and System Integration Consultancy

Fields of activity:

Software development; Business and System integration; Consultancy applied to business processes; Consultancy applied to software selection and optimization.

Technologies:

SAP ERP Suite, SAP Industry Solutions, SAP S/4 HANA, SAP Consolidation, SAP UI5, Data mining tools, SAP APO&SCM, Magento, Joomla, Machine Learning, Prestashop, Shopify, Websolutions, Google Analytics, Wordpress, ADWords, HotJar, AI applied to process optimization, digital tools and machines

Industries:

Services;

Financials;

Tires;

High Tech;

Fashion:

Pharmaceutical;

Media;

Mechanical;

Aeronautic:

Food&Beverage;

Retail;

Consumer goods.

Markets: USA, Canada, Argentina, Italy, Hungary, Turkey, Russia, Austria, Romania, Finland, Spain, France, England, Germany, Holland, Czech Republic, Luxembourg, China, Singapore, Australia, New Zeeland.

Products:

with Magento;

Go.Disrupt, a new digital transformation methodology that focuses on Business Challenges, Process Strategy and Disruptive Technology; Data extractor for myInvenio, that is tailored on SAP and SAP S/4 HANA applications; Fast—order—entry, a web-based application to visualize prices, check stock availability, manage data and purchase orders with clients and execute sales orders in a fast-intuitive way; Fast price control, a mobile app to perform real-time cost and prices simulation of final goods; Managing dashboard, a mobile app to support strategic decisions by showing real-time organisational data using meaningful analytics;

Machine learning and automatization tools to help companies achieve innovation and optimization through:

Predefined integrated content and eshop solution

- Design and implementation of machine learning solution for the personalisation of e-commerce



• • •

content based on the buyer persona (e.s. different design depending on user, selection of targeted banners and products);

- Chatbot implementation for new contact acquisition, customer assistance and user profiling;
- Integration of newsletter systems with targeted contents.

Advanced Marketing based on analysis and application of the latest marketing solutions to design strategies to support e-commerce development through:

- Market and competitor analysis;
- ADV budget management;
- Deployment, parametrization and management of Facebook Business Management;
- Creation of social media campaigns with A-B tests;
- Monthly report of active Marketing campaigns;
- Customer Behavior Tracking systems: set up and monitoring of online performances and conversions in line with identified business challenges through the use of Facebook Pixel, Google Analytics, HotJar.

E-commerce optimization, offering:

- User experience improvement through application of funneling techniques, UX and performance optimization;
- Optimisation of the eshop structure, through optimisation of urls, categories, purchase and checkout patterns, based on the analysis of customer behavior:
- Integration with e-mail marketing tools.

SEO Analysis, Optimisation and Monitoring based on market, segment and competitor analysis with:

- Identification of keywords;
- Continuous content optimization;
- Backlink strategies design and application;
- Monthly report of results.

Services:

Business process optimization;

Management and Decision making consulting; System integration;

Digital Transformation;

Business process and service outsourcing;

Data processing;

E-commerce development.

Partners of & Certifications:

Magento Solution Partner; Sap Gold Partner.

Clients:

Prysmian Group, Magneti Marelli, AgustaWestland, Enervit, Aptar Ferrero, Iveco Gazprom, Pirelli, Roche Riello, Fastweb, North Caspian Operating Group, BMW Financial Services, ENI: Snam Rete Gas, Kering Group.

Contacts:

Lilian Ivanov

10, Calea Iesilor street, MD-2069, Chisinau Tel.: +373 078 002 507; +393 200 353 777

Email: info@mindthevalue.com lilian.ivanov@mindthevalue.com Website: www.mindthevalue.com





MOLDCELL

Moldcell is a digital operator with innovation in its DNA. The strategy is built on bringing the best digital experiences to its customers. Moldcell started its operations in Moldova in April 2000 having launched a new phase in the development of mobile communication sector in Moldova. Moldcell is part of the international group CGCorpGlobal comprising 167

companies in various industries, covering 79 brands and having over 13,000 employees. Moldcell dares to bring the benefits of innovation for over 1 million customers in Moldova. Sharing the belief that Moldovan people deserve the best in class access to technology, devices and customer care, a dedicated team of over 400 employees delivers the most comfortable and cost efficient communication solutions. Moldcell 2G network covers 97.36 % of country's population, 3G network has 98.24% population coverage and 4G networks – 90.25% population coverage. Moldcell is continuing its investment efforts on developing its 4G network. Since mid-2013, Moldcell became a leader in terms of mobile number portability and secured its position up to this date, over 60% from the general port-in rate. . In 2013, the GSM Association (GSMA) awarded the Moldovan government the "Best mGovernment" trophy for the best performance in the mobile communication sector, and namely for the successful implementation of the m-signature project. The project was implemented in partnership with Moldcell and other mobile service provider in Moldovan market. In 2021 another technological breakthrough implemented for Moldovan market being a pioneer in E-SIM technology.

The sustainable way of thinking and acting on the market is integrated in Moldcell day to day activity, while Responsible Business concept implemented in Moldcell and its ecosystem has been awarded with Integrity Trophy within the Brand of the Year 2020. Moldcell is one of the benchmarks in the country when it comes to Corporate Social Responsibility and Sustainability. The Company has initiated and supported hundreds of social development projects and have recently launched Moldcell Foundation. Moldcell is the first private company in Moldova to sign UN SDGs.

General

Telecommunications, ATIC member

Technologies

GSM; Enhanced Data Rates for GSM Evolution; Universal Mobile Telecommunication System; Long Term Evolution; Voice over LTE.; Fiber To The x; IPTV; E-SIM

Industries

Telecommunications

Markets

Moldova

Products

Cartela Moldcell, Abonament Moldcell, Moldcell business, Internet ca lumeaFTTx and IPTV Abonament

Services

Voice, data, SMS, various VAS services, M2M, Virtual PBX and multiple enterprise solutions and platforms

Contacts

3 Belgrad St MD 2060, Chisinau





MOLDSTUD

As a custom software development company, we offer comprehensive solutions for proper software development adapted to the needs of customers. Our

team is able to perfectly connect with our clients and use our skills and experience in order to fit their vision and their specific goals of a custom software development service.

General:

While looking for a custom software development company for your business every little custom software development related aspect is important. According to our clients, we provide the most complex custom software development services.

Industries:

Computer Software

Markets:

USA, UK, Germany, Australia, Canada, Romania, Singapore, France, Sweden, Netherlands

Products:

Web applications;

Software development;

Software integration;

WebDesign

Services:

Dedicated software development teams:

IT staff augmentation;

Custom software development;

Web development;

Mobile development;

Web design (UI/UX);

Quality assurance & testing;

DevOps;

Software integration;

Application modernization;

Application maintenance & support;

Consulting.

Projects:

Custom Software Development; Mobile Development;

Blockchain

CloudServices

Clients:

B2B Partnerships, collaboration with Governments

Contacts:

Vasile Crudo

1/1 Cuza-Voda, Ave., of.53, mun.Chisinau, MD-2060.

Tel. +373 68034879

E-mail: vasile.crudu@moldstud.com

Website: https://moldstud.com/





MOLDTELECOM

Moldtelecom is the national telecommunications operator in Moldova. Incorporated on April 1st, 1993, has evolved with great efforts, but smartly, from a traditional state-owned company to an innovative and company. Moldtelecom socially responsible demonstrated competitiveness the telecommunications market of the Republic of Moldova,

through the transition from the initial offering only fixed telephony services to the latest generation services such as 3G + mobile telephony services, mobile Internet with speed up to 175 Mbps in 4G + network, Internet Broadband speed up to 1 Gbps per second, Digital TV with interactive functions, now available also on smartphone, tablet and laptop through Multiscreen service. For years, Moldtelecom maintains its leading position in the market for Internet Broadband services, fixed telephony, mobile Internet and is revolutionizing the Digital Television services market with new service launches, thus permanently contributing to the development of the country's electronic communications sector and economy. Moldtelecom became the largest electronic communications Corporation in Moldova and firstever operator, to deliver internet services to everyone. Today Moldtelecom is the number one operator on the internet and data transport market. Our main goal is to power up societies with the most state-of-theart technology at the fastest speeds, delivering actual value to each subscriber.

General:

Telecommunications, ATIC member

Technologies:

Internet and Data services; Telecom, mobile and voice services; Datacenter services.

Industries:

Electronic Communications

Markets: Moldova

Products:

MaxFiber, MaxDSL, Leased Lines, Radio lines, VOIP, hosting, colocation

Services:

Multiple BroadBand and telecommunication services Internet and Data transmission via:

- Dedicated Internet
- Dedicated VPN
- Leased Lines

Telecom Services via:

- Landlines
- CDMA Lines
- ISDN
- Private Branch Exchange services
- VOIP
- Mobile Telecom Services (3G Voice and Data)

Datacenter Services like:

- Hosting
- Colocation

Several additions like:

- Network architecture
- Infrastructure development
- Infrastructure Management services.

Partners of & Certifications:

Certificate of conformity of the quality management



• • •

system ISO 9001: 2015. In 2018 Unite was certified as the operator with the highest voice quality and highest coverage of 3G network in the country. In 2018, Systemics PAB - one of the international leaders in the field of network quality study, made measurements regarding the experience in using the voice services of all operators in the country. According to the results, Unite achieved the highest score in testing, among all operators and offers the highest quality and voice experience.

Contacts:

10 Stefan cel Mare si Sfant Av MD-2001, Chisinau Tel.: +373 (60) 570 101, Fax: +373 (022) 570111

Email: office@moldtelecom.md

Website: https://www.moldtelecom.md/





NOCTION

Noction is a privately funded technology company, founded in 2011, with offices in the US, Europe, and Asia. The company develops, markets, and sells cutting edge network intelligence and optimization products, enabling organizations of all sizes to take full advantage of maximum network performance for their business-critical applications such as e-commerce, VoIP, and media streaming across IP networks.

Noction products help IT professionals keep a close eye on their networks, proactively find, diagnose and fix network related issues, detect traffic

anomalies and threats, minimize latency and packet loss, avoid congestions, intelligently manage bandwidth, balance traffic, and a lot more.

General:

Noction provides Internet route optimization and network traffic analysis solutions for hosting providers, telecom companies, Managed Service Providers and other enterprises that run multiple ISP connections. ATIC member.

Fields of activity:

Telecommunications; Software Engineering; Networking and Internet Technology.

Technologies:

BGP, TCP/IP, NetFlow, sFlow, C++, PHP, Javascript

Industries:

Telecommunication; Software Development;

Data Centers; Hosting;

Managed Services; Research and Education;

Healthcare; Banking and Finance; E-Commerce; Media Streaming.

Products:

- 1. Noction Intelligent Routing Platform is a complete BGP automation platform for multihomed organizations, designed to dramatically improve network performance. IRP leverages the company's existing infrastructure to deliver substantial network performance improvements, optimizes existing Internet connectivity, and reduces the cost of operating the network. The platform improves network performance by 30%-50% on average, reduces network latency by up to 50%, and increases network availability to 100%.
- 2. Noction Flow Analyzer is a flow-based monitoring and reporting software that collects,

stores and presents traffic data across the entire network and protocols to network professionals for future analysis. The product enables engineers to optimize their networks and applications performance, control bandwidth utilization, better capacity planning, perform detailed BGP peering analysis, improve security and minimize network incidents response time. The system appeals to networks of all sizes, types, and complexity.

Partners of & Certifications:

ISO 9001:2015 certification

USPTO Patents:

US9769070B2 – "System and method of providing a platform for optimizing traffic through a computer network with distributed routing domains interconnected through data center interconnect links."

US10003536B2 – "System and method for managing bandwidth usage rates in a packet-switched network."

Clients:

The company maintains an extensive portfolio of clients with a broad range of business activities. Some of the company's customers as well as case studies are listed under:

https://www.noction.com/clients

 $\frac{https://www.noction.com/resource_center\#Case_studies}{}$

Contacts:

Alina Malbas

63 Lev Tolstoy street, Chisinau, 2001, Moldova

Tel.: +373 (22) 921 920

Website: https://www.noction.com/





ORANGE

Orange Moldova is part of the Orange Group, an international leader in the telecommunications services. In Moldova, the company had started its activity in 1998 under the Voxtel brand. 9 years later, on the 27th of April, Voxtel became Orange Moldova. Today, the company is the number one operator on the Moldovan TELCO market. Orange Moldova is not only a leader on the market but also an important player in the Moldovan economy, covering 42% of total telecom market value in 2018,~1.4% of country GDP, 63 % mobile

share value. Today, with more than 1350 employees, of which about 500 are engaged in near-shoring activities in International Operations and Orange Systems – Orange Moldova is generating large numbers of new job opportunities in the country. In its portfolio, Orange has over 1350 employees and 2,6 million customers. Orange Moldova has the largest 4G coverage. The company's services can be accessed throughout the country through the distribution network. There are 25 direct stores/shops, 101 partner stores/shops and about 8000 points of sales where you can buy PrePay cards and recharge your accountall of this is for a population of about 2,600,000 people. Also, customers can ask for advice over the phone, Orange providing assistance 24/24 hours. The status of the company as a leader in innovation was confirmed by 2 world premieres: HD Voice and HD Voice International. Orange Moldova is a socially responsible operator, a status confirmed by the work of the Orange Foundation in the country. Since its launch, OMF had implemented over 50 projects in various fields. The numbers speak for themselves: in just 10 years, the Orange Foundation's programs have reached over 1 million people in Moldova, meaning that 1 out 3 Moldovans have been positively impacted by the Orange Foundation activities whose beneficiaries became every eighth inhabitant of the country.

General:

Telecommunications, ATIC member

Technologies:

HFC:

Fiber To The x;

DVB-C;

GSM;

Universal Mobile Telecommunication System;

Long Term Evolution;

Enhanced Data Rates for GSM Evolution;

Voice over LTE.

Industries:

Telecommunications

Markets:

Moldova

Products:

Voice services:

Internet services;

TV services:

Multimedia and digital services – SMS – Banking;

Mobile Signature;

Video Call, etc.

Projects:

Developing VHBB and 4G in the Republic of Moldova Implementing HD Voice and VoLTE Convergent services for the mass market and business customers etc.

Partners of & Certifications:

In 2009, Orange HD voice has won the Global Mobile Awards competition, which takes place at the most prestigious annual telecommunications



• • •

event – Mobile World Congress. The Best Mobile Technology Breakthrough award was given for significant improvements in sound quality in mobile telephony, by implementing the world's first HD voice in Moldova. Orange becoming the first mobile operator in the country to win an international award of this size. In 2013, the GSM Association (GSMA) awarded the Moldovan government the "Best mGovernment" trophy for the best performance in the mobile communication sector, and namely for the successful implementation of the m-signature project. The project was implemented in partnership with Orange Moldova. In 2014, Orange Moldova has received the confirmation of certification in 4 ISO standards. Thus, Orange Moldova is the first and only company in the telecommunication domain

to hold 4 ISO certificates internationally accredited in the domains of quality management, environment, information security, and health and labor security. In 2015-2019, Orange Moldova was certified as Top Employer in Europe and in Moldova. This certification is only awarded to organizations managing to achieve the highest standards of excellence in employees' conditions. In August 2019 Orange Moldova was the first to launch VoLTE service in Moldova.

Contacts:

Sergiu Postică , Olga Surugiu 75 Alba Iulia Street, MD-2071, Chisinau

Email: corporate@orange.md

Website: https://www.orange.md/





PAYNET

Paynet is an innovative and reliable Fintech company focused on developing the future of online and offline electronic payments, using a wide range of payment instruments such as debit/credit cards, electronic money, mobile wallet, airtime, etc. We develop and deliver financial solutions to different industries like Airtime providers, Financial institutions, telecom, Utility companies, Retailers, E-commerce providers and many more. We operate the full spectrum of currently available technologies to deliver the best

services within various channels, including Self-service kiosks, POS devices, Android and iOS apps, web interfaces, APIs, SMS, USSD messaging, QR codes, online Invoicing, etc.

General:

Fintech, software development.

Industries:

Fintech;

Retail;

E-commerce.

Markets:

Moldova, Romania, Ukraine, Cyprus, Nepal

Products:

Paynet Wallet;

Oplata.md

Services:

Electronic wallet;

PSP – Payment Services Provider;

Dealer Management System;

Worldwide Money Transfers;

International Mobile Top-up;

QR-code payments;

Email invoicing;

Bulk payments;

E-ticketing;

Loyalty Programs.

Projects:

Paynet;

Oplata.md;

Leu Transfer;

Edenred;

Premier Energy;

Sanopass;

Efes;

CityCard

Clients:

Moldcell, Darwin, Loteria Moldovei, Easy Credit, SEBO, Iute Credit, Credit7, Oriflame, AVON, Edenred, Premier Energy, Sanopass, Efes Vitanta, CityCard, etc.

Contacts:

Calin Gryadchenko

6 Decebal Bd. City of Chisinau, Republic of

Moldova

Tel. (+373) 78 999 998

Email: c.gryadchenko@paynet.md

Website: https://paynet.md/



Pentalog 69

PENTALOG

Pentalog is a globally enabled digital skills and services platform dedicated to helping companies access high-quality, cost-effective digital talent. With a fully agile digital workforce spanning the globe, our service offerings power client success worldwide. From our roots as a communications company in the

early 1990s, we have grown into an integrated engineering, product development and business innovation company. Our eight technical delivery centers in Europe, Asia and Latin America and five specialized business units allow customers to access high-quality digital talent at competitive prices. We exceed expectations with an agility mindset that lets clients quickly ramp up tech teams – then scale and adapt to consistently meet evolving business conditions. We build relationships to deliver the people and expertise that drive innovation across the digital product lifecycle. As an end-to-end digital services partner, we help customers boost capacity across a wide spectrum of high-demand needs, including: Software Engineering, Product Development, Talent Recruitment, Digital Marketing, Agility Consulting, and Innovation Financing.

General:

Your Global Digital Services Platform Agility, Bred in the Bone, ATIC member.

Fields of activity:

Software Engineering; Product Development; Talent Recruitmen; Digital Marketing; Agility Consulting; Innovation Financing.

Technologies:

Java, PHP, Go, Python, .Net, JavaScript, ReactJS, VueJS, Angular, Android, Objective-C, Swift, Flutter, Quality Assurance.

Industries:

IoT, eCommerce, edtech, legtech, healthtech, fintech, advertising, energy data management, tourism.

Markets:

France, USA, Germany, Belgium, Austria, Switzerland, United Kingdom, Moldova, Romania, Mexico, Vietnam

Services:

Software Engineering; Product Development; Talent Recruitment; Digital Marketing; Agility Consulting; Innovation Financing.

Partners of & Certifications:

ISO 9001 CERTIFIED since 2008

Contacts:

Manager

Elena Mutruc, Customer Success Manager Bld. Stefan cel Mare si Sfant, Tel.: +373 60 57 69 99 Ecaterina Plesca, Administrative and Financial

Tel.:+ 373 22 22 47 97

Website: https://www.pentalog.com/





PRICEWATERHOUSECOOPERS

PricewaterhouseCoopers (trading as PwC) is a multinational professional services network of firms operating as partnerships under the PwC brand. PwC provides audit, consulting, accounting and tax services around the world and is considered one of the Big Four accounting firms. More than 276,000 people in more than 157 countries are committed to delivering quality in assurance, advisory and tax services, by working collaboratively using connected thinking to develop fresh perspectives and practical advice. For more than 20 years PwC

has been serving its clients in Moldova. We take great pride in our capability to think global and act local for your long-term success. This is achieved through a combination of domestic expertise - represented by local staff having relevant experience, and international knowledge - obtained from a diversity of professionals in different jurisdictions who are part of our firm. PwC Moldova provides full range of Tax and Legal, Advisory and Assurance Services. Our team comprises the largest tax, legal and advisory practice in Moldova, well suited to solve the complex issues you may face.

General:

Assurance Services; Tax; Legal and Business consulting; ATIC Member.

Technologies:

Our teams are in permanent process of embracing new technology solutions in order to bring more added value to the clients.

Industries: All

Markets: Moldova, Worldwide

Products:

PwC Moldova is actively involved in assistance to the IT industry in Moldova and has been involved in multiple projects, such as:

- Assistance provided to ATIC in official correspondence with the Moldovan competent State authorities (i.e. The Ministry of Information Technology and Communications, Ministry of Finance, Ministry of Economy and State Chancellery), international donors (International Monetary Fund) and business associations (Foreign Investors Association, American Chamber of Commerce in Moldova) referring to the possibility

of considering the IT Incentives under Medium term expenditure framework.

- Analysis of IT incentives applicable in other countries of the CEE region, as well as analysis of the impact of fiscal policies on the IT&C sector, referring to macroeconomic and social issues, as well as on the development of the companies.
- Assistance provided to the Ministry of Information Technologies and Communication in performing the regulatory impact assessment of the draft law on information technology industry and supporting the MITC in the follow up process approval, public consultations, Government approval and adoption by the Parliament.

PwC Moldova is also proud of the long-lasting collaboration with the UK Government on the reform assistance projects to Moldova. PwC UK together with PwC Moldova and PwC Romania were working closely with the British Embassy Chisinau, manage the UK-Moldova Reform Assistance program. Among the beneficiaries are the Government and various ministries, Prime Minister's Office, the Parliament, the National Bank of Moldova and various governmental agencies and regulators

• • •

Services:

Assurance Services; Advisory Services; Tax Services; Legal Services; Human resource consulting.

Partners of & Certifications:

Our team members hold audit licences issued by the Moldovan authorities, as well as international qualifications such as ACCA and ADIT.

Clients:

Major national and multinational companies

Contacts:

Alexandru Gozun
Advisory Services
Maria Cebotari 37, street, MD-2012, Chisinau
Tel.: +373 22 251 700
alexandru.gozun@pwc.com
www.pwc.com/md/en

Eduard Maxim

Assurance Services

Maria Cebotari 37, street, MD-2012, Chisinau

Tel.: +373 22 251 700 <u>maxim.eduard@pwc.com</u> www.pwc.com/md/en

Anastasia Dreveanchina Tax and Legal Services Maria Cebotari 37, street, MD-2012, Chisinau

Tel.: +373 22 251 700

Email: anastasia.dereveanchina@pwc.com
Website: https://www.pwc.com/md/en



QSystems

on-line solutions company

General:

Certified Software Vendor; Unified Processing Center Solutions (provided as SaaS); ATIC member

Fields of activity:

FinTech – technology provider for financial institutions

Technologies:

Microsoft (Microsoft SQL, .NET), Google Android, iOS

Industries:

Banking; Money Transfers; Payments.

Markets:

Eastern Europe, Central Asia, Africa

Products:

CRP (Centralized Remittances Platform) – the unified gateway for remittances, which guarantee on the country level respect and compliance with international obligations in counteraction to the financing of terrorism, AML, sanctions and limits control. And there is no other way to ensure fully compliance with General Principles for International Remittance Services (World Bank);

QSG.FrontOffice – single window platform for the bank, which provides unified access to wide range of services (money transfers, payments, SWIFT, etc.)

QSYSTEMS

OSystems is an independent software vendor for financial sector, which are consumed by the leaders of Moldovan banking, large number of CSI and Eastern Europe banks, Central Banks, Postal and Government organizations.

via single interface on the operational level and automate all integrations with the core-banking system;

Tango – mobile application, which provides new approach to money transfers and other payment services simplifying customer service operations (www.tangoin.net);

Factura Mobile – mobile application, which notifies payers about the issued invoices and provides them with simplified payment approach via "cart of invoices" mode. More information can be found at www.factura.md;

Services:

Factura.md – local electronic payments center, which interconnects commercial services providers with payment operators. More information can be found at www.factura.md:

QSG.Hub – unified financial services processing center, which provides banks and other financial institutions with unified access to the money transfer systems and other financial services.

Projects:

MPay – government electronic payments center, which interconnects government service providers with payment operators. The center is successfully operated in production by Moldovan electronic government center;

STAK – an Armenian money transfers system owned by the Central Bank of Armenia, which allows to manage and control entire remittance's flow through unique centralized gateway at the country level.

Partners of & Certifications:

Microsoft;



• • •

KFTC (Korean Financial Telecommunications and Clearings Institute); CBA (Central Bank of Armenia).

Clients:

60+ CSI and Eastern Europe banks; e-Government Agency of Moldova; The State Post Office of Moldova.

Contacts:

Andrey Aydov MD-2001, Chisinau, of.205, 73/1 Stefan cel Mare Street

Tel.:+37322838427

Email: office@qsystems.md

Website: http://www.gsystems.md/



• • •



Rapid Link

RapidLink SRL company offers professional solutions in the field of information technologies - secure data transportations, dedicated lines, internet, data centers, dedicated and virtual servers, colocation, hosting, commercial management and technical projects of the highest complexity. We design, execute, deliver and maintain a wide range of products fully adapted to the requirements of the Beneficiaries.

Fields of activity:

Software IT

Technologies:

Industries:

Data Operations
Solutions Integrators,

Products:

Fiber optic

Markets:

Moldova

Services:

Antivirus Services;

IT maintaining services:

VPN Services;

Digital channels;

IT consulting;

Data Transport

Partners of & Certifications:

Certificate Distributor of Doctor Web, Cisco Select Partner, Voiaj International, SerAd

Clients:

Video Security, Moldcell, Raiffeise Leasing, Fruit Ware, Victoria Bank, Eximbank, BCR, Biroul de credit

Contacts:

Victor Baciu

71/1 Gheorghe Asachi, Str., mun.Chisinau

Fax: 0 (22) 820 831 Tel.: 0 (68) 555 936

E-mail: <u>vb@rapidlink.md</u>
Website: <u>https://rapidlink.md/</u>





RTI

The company RTI is one of the leading providers of integrated highequipment and a developer of software for automating business processes of enterprises in the Republic of Moldova. RTI company have over 18 years local experience, with more than 50 employees, offering customized software solutions and high quality equipment for clients. Our service center offers 24/7 technical support.

We accelerate our customer's business by means of automatization and digitalization of processes. We are obsessed with finding solutions to reduce costs, minimize human error and ultimately maximize profit.

General:

Founded 2003, Software development and consulting, Hardware integrator, Service Center 24/7, ATIC member

Fields of activity:

IT, Software Engineering, Hardware Engineering Business Intelligence Solutions, Technical Services. Video and Audio Solutions Infrastructure and Power, Access control and network **Technologies:**

Java Script, .NET, C#, .Net Core, **CSS**

Industries:

Retail. HoReCa. E-Commerce, Gaz and oil; Logistics companies; Government. Telecommunications, **Industry Markets:**

Moldova, Romania

Products:

Retail Master - software for automation of sales for retail, AllBilet Integrated ERP System based on 1C platform; iiko- software for automation of sales for HoReCa

Services:

Software products development, Support Services, Project implementation, Digital Transformation. **Partners of & Certifications:**

TUV Rheinland ISO certification, Microsoft- Authorized partner, Diebold Nixdorf - Products and Services Authorized partner, Citizen- Authorized partner, Datalogic-Platinum partner, Dibal- Authorized partner, Sensormatic- Authorized partner, Zebra- Authorized partner.

Clients:

Retailers – Metro C&C, Petrom, Lukoil, Rogob, Nr 1, Pegas, Meat House, Nivalli, Filetti, Carmez, Green Hills, Fourchette, Bomba, Maximum, Fidesco, Supraten, etc.



• • •

Telecom – Moldtelecom, Orange, Moldcell.

Petrol Companies – Petrom, Lukoil, Fox.

Cosmetic Companies – Ovico, Vizaje-Nica

Public and Government Organizations – Parlament
of Moldova Republic, Courts of Moldova Republic,
City Administration Chishinau.

Industrial Companies – Bucuria JS, Fudjicura,
Carmez, Rogob, Pegas.

HoReCa – Castel Mimi, Patria, Berd's, Zentrum,
Vatra, Gastrobar, Draft, Black Rabbit, etc.

Pharmaceutical and medical Companies – Farmacia Familiei, Felicia, Invitro.

Contacts:

Anna Ciorba 30 Călătorului St, MD 2023 Chisinau, Tel.: +373 (22) 815829

Email:<u>office@rti.md</u>
Website:<u>www.rti.md</u>





RTS

RTS is a provider of IT solutions dedicated to your business. We are a dynamic, growing, always looking for valuable partnerships, which we know how to appreciate and make profits for both parties. We always try not to just create web projects but complete IT products and solutions designed by a team of managers, designers, and

developers, who will not allow your business to be invisible in the multitude of existing projects but will bring real benefits and profitable.

General:

Members of ATIC

Fields of activity:

Clout Soltions

Industries:

Cyber security

Markets:

Moldova

Products:

Operating Systems;

Suite Office;

Security and Antivirus;

IP Telephony & Vitual PBX

Services:

Audit and consulting;

IT Maintenance and Assistance;

Web Solutions:

IT Security Services;

eCommerce:

Business Solutions;

Partners of & Certifications:

Ministry of Internal Affairs, Ministry of External Affairs, the Parliament of Republic of Moldova, The Centre of Information Technologies, GIZ.

Clients:

Government institutions

Contacts:

Victor Cioclea

59/B, Mitropolit Gavriil Bănulescu-Bodoni, of.815

Fax.: +373 22101777

Tel.: +373 79

E-mail: <u>victor@cioclea.eu</u>
Website: https://rts.md/



SALTEDGE

SALT EDGE

Connecting banks with businesses has never been easier. Salt Edge, a fintech leader in creating and providing open banking solutions, takes intercommunication and interoperability between banks, third-party service providers, and their end-users to a whole new level. With offices in Toronto, London, Chisinau, Milan, Bucharest, and in continuous expansion, Salt Edge is AISP (account

information service provider) licensed under the UK's FCA. The main vectors we are focusing on are:

- 1. Open Banking Gateway allows lenders, accounting softwares, banks to get instant access to all customers' bank accounts in Europe, APAC, and Americas for account information and/or payment initiation, via one unified API. Salt Edge Open Banking Gateway includes useful data enrichment tools (transaction categorisation, merchant identification, financial insights), which help in conducting a detailed and real-time analysis of the end-users' financial behaviour, for smarter and faster business decisions.
- 2. Open Banking and PSD2 Compliance Solution enables banks and eWallets to become compliant with PSD2 and Open Banking requirements in as little as one month, with minimal resources.

To date, Salt Edge offers connections to over 5.000 banks in 50+ countries, bringing comprehensive financial data to more than 1.000.000 end-users monthly. ISO 27001 certified, the company employs the highest international security measures to ensure stable and reliable connections between financial institutions and their customers.

General:

Fintech company, ATIC member

Fields of activity:

Financial technology services, Open Banking, bank data aggregation, financial data enrichment, payment initiation, PSD2 compliance, strong customer authentication

Industries:

Banking;

Payment;

Lending;

E-Wallet;

Personal Finance Management.

Markets:

EMEA, APAC, NA

Products:

PSD2 Compliance Solution: helping banks and e-wallets become compliant with PSD2 in a matter of months;

Open Banking Gateway: integrating with banks' channels for account information and payment initiation purposes, based on end-user's consent; Salt Edge Authenticator: a mobile application for customers' strong authentication and for authorizing actions. The solution is implemented by banks and other financial services providers.

Partners of & Certifications:

Partners: FDATA, Mambu, Temenos, Pannovate,

PwC, Exprivia

Certification: ISO 27001, PCI Security Standard

AISP licensed under the UK's FCA

Clients:

BRD Société Générale, Byblos, Sodexo, Oval Money, Crif, BudgetBakers, GoFact

Contacts:

Dmitri Caraivanov

75 Alba Iulia Str., MD-2071, Chisinau

Email: sales@saltedge.com

Webiste: https://www.saltedge.com/





SIMPALS

Simpals is a group of Moldovan companies which provides online services, events and animation. The company owns some of the most visited sites on the Moldnet, such as 999.md, point.md, stiri.md, etc. The area coverage of Simpals' portals reaches almost 60% of the Moldovan internet. The main areas of focus of Simpals are the development of Internet portals and services, online advertising, animation, the development of amateur sports in the country,

diversification of the cultural and social life of the country, as well as innovative developments.

General:

Software Development, Hardware Development, Animation, Events and Advertising; ATIC member;

Technologies:

ACEM member.

Python, JavaScript, CSS3, HTML5, Java, Android SDK, Objective C, Selenium, React

Industries:

IT;

Developing;

Advertising;

Broadcasting;

Technology;

Animation;

Sports;

Internet Publishing;

Training;

Journalism;

Press Photography.

Markets:

Moldova and Worldwide

Products:

Cartoons, Video Production, Web-Development, App-Development, Volunteering, Sport events, Hardware, Advertising, News, Social events.

Projects:

999.md;

Point.md;

stiri.md;

afisha.md;

price.md;

achizitii.md;

studii.md;

sporter.md;

pay.md;

profi.md;

map.md;

joblist.md:

numbers.md;

garage.md;

lobsterweight.com;

sonr.com;

simpals.studio;

mama.md,

votum.md;

verde.md;

chisinau.me;

marathon.md, etc.

Local Clients:

Telecommunications Companies – Moldcell,

Orange, Moldtelecom, Unite.

Automotive Companies - Daac Hermes, Continent,

Chevrolet, Automall, Rumeon, Pacific Motors.

Petrol Companies – Bemol, Rompetrol, Tirex.

Banks - VictoriaBanc, FinComBank, ProCredit,

EuroCreditBanc, Moldova Agroindbank,

EnergBank, Mobiasbanca, Eximbank.

Cosmetic Companies - Viorica Cosmetics, Siberian



• • •

Health, Oriflame, Azmol.

Pharmaceutical Companies – Berlin Chemie, Bayer, Gedeon Richter, Farmacia Familiei, Hipocrates, Felicia.

Medical Centers – Medpark, Imperial Dent, Ultra Dent.

Retailers – Kaufland, Linella, Atrium Shopping Center, Grand Hall, MallDova Shopping Center, Bomba, Maximum, Darwin, Enter, Hansa. Fitness Centers – Niagara, Aquaterra, Fitness Doza.

Foreign Clients:

Simpals has extensive experience working with

international organizations and promoting their CSR projects. Among these organizations: Swiss Development Cooperation, UNDP, «Zdorovoe budushee», «Motivaţia», USAID, UKAID, CCF and others.

Contacts:

Roman Stirbu

28/1, Calea Orheiului st MD-2059, Chisinau

Tel.: +373 (69) 237 106 Email: <u>info@simpals.com</u> Website: <u>https://simpals.com/</u>





SMAD SHOP.MD

One of the major online stores in the country that sells various categories of retail goods, except for food and beverages. With delivery all across the country.

Fields of activity

Online sales and delivery

Industries

E-commerce

Markets

Moldova

Products

Consumer electronics, household appliances, climate appliances, watches, lawn and garden items, musical instruments, sporting goods, tools, automotive items, toys & games, industrial & scientific supplies

Clients

Corporate and individual clients

Contacts

Ecaterina Volosin, Mihail Strestian "SMADIC&CO"S.R.L.

Address: or. Chisinau, str. Melestiu 20/5

Tel. Number: 022(838)-602 Email: smadshop@gmail.com





SPOOKY HOUSE STUDIOS

Digital Idea S.R.L is game development / software development studio located in Chisinau, Moldova. We are passionate about creating engaging games and quality software.

General:

ATIC member

Fields of activity:

Software,

Entertainment

Technologies:

los;

Android

Industries:

Games;

Software.

Markets:

Worldwide

Products:

Rail Maze;

Bubble Explode;

You Sunk;

Dig Bombers;

Progressbar 95.

Partners of & Certifications: UG

Contacts:

Andrei Gradinari

Digital Idea S.R.L

Studentilor 9/11 street, Chisinau, MD-2045,

Republic of Moldova

Email: andrei@spookyhousestudios.com

Website: https://www.spookyhousestudios.com/s/







STARNET

StarNet, founded in 2003, is a privately-owned telecommunications company, one of the leading ITC organizations from Moldova. Since 2014, StarNet comprises a group of 5 profiled companies, organized as a holding. Taking into consideration the fast development of the technology, the company continuously attempts to keep the pace of

the hi-tech evolution by integrating new equipment and providing quality customer service. During 16 years of existence, StarNet has managed to become one of the most popular and respected brands in Moldova, being highly appreciated by both experts and clients for the ability to meet the needs of its customers and for implementing new technologies in the field. StarNet is a company that focuses on creating the basis of the future, in which everyone could benefit from modern technologies that improve life at good prices and quality services. One of the company's primary goals is to provide integrated solutions for everybody, which is why it continuously improves its services. StarNet has its own fiber optic network – the only company to have developed a fiber optic network of such a complexity in Moldova – and started to expand from the capital city to the entire country, now being present in 28 cities, covering households and businesses from North to South, West and East of Moldova.

General:

Telecommunications, ATIC member.

Fields of activity:

Provides ICT services

Technologies:

Fiber optic cable network extension and reliability

Industries:

Telecom

Markets: Moldova

Services:

B2C solutions – Internet Access up to 1000 Mbps; VoIP - fixed telephony; IPTV, with revolutionary options: Catch up, Record, Restart TV, Pause, EPG, Video on Demand, YouTube TV; Metropolitan Wi-Fi network access; Hosting services; Computer Security Software.

B2B solutions – IP Transit; Virtual Private Networks; Virtual Private lines; Managed services; Hosting; Shared hosting; Dedicated servers; Data Transport; CollocationDark fiber renting; Equipment renting; Operational software systems; OSS – software delivered by equipment; suppliers.

Partners of & Certifications:

StarNet has strong partnerships with Tier-1 operators: Level3, Tinet / Neutral Tandem, Global Crossing, Telecom Italy / Seabone, Cogent Communications. StarNet has a lot of peering partners at DECIX, Linx, AMS-IX. As an Eco Member, we build our Point of Presence in Ancotel / Frankfurt, Interxion / Frankfurt, NXData / Bucharest.

Contacts:

Alexandru Machedon 170 Columna Street, MD-2004, Chisinau

Tel.: +373 22 844 990 Email: info@starnet.md

Website: https://www.starnet.md/ro





STEFANINI

We have three decades of IT expertise, so you can rely on us to make your digital transformation dream a successful reality. By innovating across technology, digital strategies and delivery models, we are a one stop-shop for defining and delivering both end-users

and business value. We help you in the Challenges of your business, whether you're mid-size or large, we can help you run, grow and digitally transform your IT. You can get offshore, onshore and nearshore consultancy services. Outsource your IT to us (with helpdesks, desktop and data center services), develop apps and maintain them, integrate your systems, and get the right people. We work with over 500 companies across financial services, manufacturing, telecommunications, chemical services, technology, public sector and utilities. That includes 300 multinational companies. Our passion is supporting you in overcoming day-to-day business challenges, by helping you run, grow and digitally transform your IT landscape. We offer onshore, nearshore and offshore consultancy services covering traditional IT outsourcing, application development and maintenance, systems integration and staffing services. Stefanini is a global company with 30 years of experience in the market, offering a variety of solutions including automation, Internet of Things (IoT), cloud services and user experience (UX). It combines innovative consulting, marketing, personalised campaigns and artificial intelligence services with traditional solutions such as customer service, field service and outsourcing. For further information visit: http://stefanini.com

General:

Software Development

Technologies:

IT services

Fields of activity:

Banking and Finance;

Retail;

Education;

Manufacturing;

Health;

Mining.

Industries:

Advisory Services;

Application Services;

Staffing;

Products;

Digital;

Workplace and Infrastructure.

Partners of & Certifications:

Leader in Digital Workplace Services in the ISG Provider LensTM – Digital Workplace of the Future, Global 2019 Quadrant Report

Contacts:

Maria Dimitriu Stefanini MOL S.R.L. Sfatul Țării 29, Chisinau, Moldova

Website: https://stefanini.com/en





STELLAR GROUP

Stellar Group Srl is an experienced Social gaming and App Development Company.

General:

Members of ATIC Association

Fields of activity:

Game development

Technologies:

JavaScript, C++, UNITY, PHP, C sharp

Industries:

Gaming

Markets:

Worldwide

Services:

Creation of apps games.

Partners of & Certifications:

Creative Association of Moldova Corac

Contacts:

Olga Zamisnaia 21 Moscovei, SA Mezon,5 sec., 11fl., Chisinau MD-2068, Chisinau

Tel.: +37322999001 E-mail: <u>olga@stelar.md</u> Webpage: <u>https://stellar.md/</u>





S&T

S&T Mold Company was founded in 1995 as a subsidiary of S&T System Integration & Technology Distribution AG, Vena, Austria. S&T AG heads the high-tech group with 6000 employees staff offices and operations located in more than 30 countries. S&T is one of the leading suppliers of IT systems, solutions and services in Central and Eastern Europe. From year, 2016 S&T is a leading supplier of Industry 4.0 and Internet-of-Things technologies. S&T is listed on the TecDAX and SDAX of the German Stock Exchange. Today S&T Mold is a leading provider of IT solutions and services on the Moldovan IT market. S&T Mold has 100 employees'

staff with technical, project and software departments. The emphasis is on developing areas of consulting, software development and solutions, professional services, managed services, and IT.

25 years' experience and the balanced product portfolio allows S&T Mold to offer optimal solutions to public agencies, financial and communications companies, industrial companies, and retail networks.

General:

System Integrator, Software Engineering, ATIC member

Fields of activity:

Consulting, Integration, Outsourcing, Software Engineering

Technologies:

Enterprise Systems, Professional Services, Customer Support

Industries:

Financial Sector, Telecommunications, Manufacturing, Public sector, Retail and Software Development

Markets:

S&T runs around 70 branches in 30 countries: Austria, Albania, Bosnia-Herzegovina, Bulgaria, Croatia, Germany, Macedonia, Montenegro, Poland, Romania, Serbia, Slovakia, Slovenia, Czech Republic, Suisse and Hungary

Products:

Hardware, Software, Networking

Services:

Consulting, Development and project management, Implementation of solutions and launch into operation, Training of users, warranty and postwarranty service and software segment.

Projects:

Orange Moldova – Development of a Heterogeneous Data Warehouse for Big Data;

B.C Eximbank S.A -Bank of Intensa SanPaolo - Fault tolerant solution for datacenter;

B.C Victoriabank S.A.-Disaster recovery solution for corporate banking

Partners of & Certifications:

Hewlett-Packard Enterprise (partner since 1995) - HPE Partner Ready Platinum Partner; Hewlett-Packard Incorporated - HP Partner First Gold Partner;

Cisco Systems Inc. (partner since 1999) - Cisco Gold Certified Partner;

Oracle Corp. (partner since 1997) - Oracle Platinum Partner

Microsoft Software (partner since 2008) - Microsoft Partner Network:

Huawei Partner

Micro Focus - Micro Focus Gold Partner;

VMware - VMware Solution Provider Professional:



• • •

IBM, Red Hat, Kaspersky, Motorola, Eaton, Check Point, Citrix, TrendMicro, Palo Alta, Nakivo, SoClass

Clients:

Public and Government Organizations- ASP
Government, State Agency on Intellectual Property
of the RM (AGEPI), Apa Canal, Border Police,
Custom Service of RM, Ministry of Health, Labor
and Social Protection, Ministry of Information
Technology and Communications of RM, Ministry
of Internal Affairs of RM, MoldATSA, Moldova
Gaz, Chisinau International Airport, State University
of Moldova, Technical University of Moldova,
Termoelectrica, United Nations Development
Program (UNDP).

Financial Institutions - CB BCR Chisinau JS, CB Comertbank JS, CB Energbank JS, CB EuroCredit Bank JS, CB Eximbank-, Bank of Intensa SanPaolo, CB FinComBank JS, CB ProCredit Bank JS, CB Victoriabank JS, Microinvest LLC, CB MoldindConBank JS, CB Moldova-Agroindbank JS, Grawe Carat Asigurari JS, Birou de Credit LLC, Donaris Vienna Insurance Group, MoldMediaCard LLC, National Bank of Moldova.

Telecommunications – Ericsson Telecommunications, JV Moldcell JSC, MoldTelecom JS, Orange Moldova JSC.

Industrial Companies - Bucuria JS, Cricova JS, SA Moldova Steel Works, Sudzucker Moldova, JSGebauer & Griller Moldova, Tirotex JS

Retail - Bemol Retail LLC, Kaufland Moldova, LaFarge Moldova, Metro Cash & Carry Moldova, Petrom-Moldova JS, Rumeon LLC, Supraten JS, Trans Oil Group of Companies, Top Shop, Studio Moderna, 47-th Parallel LLC, Farmacia Familia, Acvilin Grup SRL, EFES, JTI Luxembourg.

Others - Berlin-Chemie AG (Moldova), Centrul Diagnostic German, Gas Natural Fenosa JS, Endava, KPMG, KRKA (Moldova), MedPark, Pentalog High Tech, Summa Holding

Contacts:

Elena Shungurova Marketing and Communication 8 Calea Iesilor Street, Chisinau, MD 2069 Phone +373 22 837 960

E-mail: snt@snt.md

Webpage: https://www.snt.md/





SWITCHOVER

Switchover AG, formerly Switchward International Group AG, is a Swiss Company operates in the wholesale telecommunication market. The core business is concentrated on collecting and

terminating significant volumes of voice minutes traffic on behalf of important international clients. Switchover via its own daughters companies is active in the TLC field since 2003, when Switchward Ltd was established in London. From December 2004 it became a Swiss telephone operator. Switchover is registered as a telephone service operator by UFCOM (nr. 2000752) and by ANRCETI (AC000303 and AC000334). The company avails of bilateral interconnection contracts in TDM / VoIP with the most important worldwide telephone operators, who are both customers and suppliers and solid partnerships with the major optical fiber suppliers via whom Switchover can grant high quality standards. Switchover SRL is based in Moldova. Currently all the activities of this company are devoted to the development and assistance of all the applicationsaiming to support the activities of the mother company. The Chisinau office employs Oracle developers and certified specialists as well as sales resources working for the back office of Switchover AG. Switchover SRL is performing the NOC activity (Network Operation Centre) monitoring all the different POPs and systems running 24/7 hrs, Monitoring and Ticketing, anti-fraud monitoring and back office for wholesale activity.

General:

Telecommunications, ATIC member.

Technologies:

Oracle

Industries:

Telecommunications

Markets:

Worldwide wholesale

Products:

SaaS for telecom companies

Services:

Outsourcing;

IT servicesM;

SW developing.

Partners of & Certifications:

SONUS;

Microsoft;

Oracle:

Major telecom operators.

Contacts:

Stefano Iannucci

SWITCHOVER AG

Via Motta 24, CH-6830 Chiasso, Switzerland

Tel.: +41 (0) 91 210 32 20

Fax: +41 (0) 91 210 32 29

info@switchover.ch

www.switchover.ch

SWITCHOVER S.R.L., Î.C.S.

29, Alexei Sciusev St

MD-2001, Chisinau

Tel.: +373 (67) 617 724

E-mail: sergiu.talpa@switchover.ch
Webpage: www.switchover.ch





TACIT KNOWLEDGE

Craft sustainable software solutions to enable brands to be successful. Tacit Knowledge is a professional consultancy, specializing in digital commerce, with roots in Silicon Valley, and part of Pitney Bowes since 2017. Headquartered in London, with offices in Chisinau, Guadalajara, San-Francisco, Singapore, we do business consulting, best in class software solutions development and systems integration for enterprise level manufacturers, retailers and premium brands. We are a community of like-minded people. Our business is built on the

foundation of attracting, growing and retaining a talented and motivated team.

General:

E-commerce Business Consulting and Software Development, ATIC member.

Fields of activity:

Digital, content and commerce transformation

Markets:

Europe, Americas, East Asia and Pacific

Services:

Ecommerce Business Consulting; Custom Software Development; Systems Integration.

Partners of & Certifications:

SAP Hybris;

Commercetools;

Google Cloud Platform;

Cybersource;

Adobe;

Fluent:

New Relic;

Fastly;

Bloomreach;

Amplience.

Clients:

Brands, Retailers, Wholesalers, Payment providers, Ecommerce solution providers.

Contacts:

Vadim Echim

29, Sfatul Tarii St, 8th Floor MD-2012, Chisinau

Tel.: +373 (60) 856 985, 856 988 Email: vechim@tacitknowledge.com Webpage: www.tacitknowledge.com



• • •



TEHNOSOFT

Technosoft is a software development company founded in 1977 and based in Deventer, The Netherlands. As a market leader, we provide calculation software for engineering companies, as well as custom software development and testing from our branch offices across Europe. Besides the construction industry, we serve customers in healthcare, IT, logistics, automotive and many more, as well as the public sector.

General:

ICS ES Technosoft SRL is a professional software development company based in Chisinau, Moldova. Part of the Technosoft holding based in Deventer, The Netherlands. We develop software for customers in the Netherlands and Germany. We are a stable growing company, occupying current market leader position in specific product market combinations with a clear development strategy towards EU countries.

Technologies:

Microsoft development;

PHP:

Mobile Apps;

QA& Testing;

Java

Fields of activity:

Software

Markets:

Netherlands;

Products:

AxisVM:

3Muri Earthquake Software;

CodeForm Calculations;

Grip project management software

Services:

Application Development;

Preliminary research software development;

Agile development;

Software refactoring;

Development management;

Partners of & Certifications:

Clients:

Contacts:

Corina Cusnir

29, Sfatul Tarii St, 8th Floor MD-2012, Chisinau

Tel.: +373 (60) 856 985, 856 988 E-mail: <u>corina.cusnir@technosoft.md</u> Webpage: <u>https://www.technosoft.eu/</u>





TEKOWAY

Tekoway is a technology-oriented web agency, committed to accompanying our clients on all their digital projects: web / mobile applications or specific business tools. With the end-to-end expertise and the know-how of our technical teams, we deliver

highquality digital products, mastering both efficiency and budget in a fully agile workflow. We collaborate closely with our clients to provide counsel and recommendations along with digital and technological expertise, in order to bring the most suitable solution to specific business needs. Tekoway, your digital solution to take away!

General:

Tekoway is a technological Web agency that supports digital projects: Web application, mobile application or business tools. The company has become a member of ATIC in April 2021.

Technologies:

Symfony, PHP Laravel, Node.js REST, Ionic React, Backbone.js Angular, Cordova Swift, PWA Objective-C, Android Graylog, OROPlatform

Fields of activity:

Software

Markets:

Moldova, France

Products:

Services:

CRM, ERP Monitoring CMS Marketing Automation E-commerce

Clients:

Riviera Villages, Total, Afrimalin, Sift, Talents'in, Doinsport, Institut Paoli-Calmettes, France television, Alliance Digitale, Link Mobilite, Ouimum, Délifrance, CEPAC, Caisse d'épargne, Sonergia, Biocellvia, Unifa, IZICAP

Contacts:

Marcela Gorincioi 53, Dacia Ave, MD-2062, Chisinau Tel.: +373079408317

E-mail: mgorincioi@artsintez.net
Webpage: https://www.tekoway.com/





ULTRA

Top Moldovan company covering key segments of the market: distribution, project distribution, retail, integration, medicine and building business is picking up. More than 27 years Ultra is in leading positon in distribution segments in the country's market such as: IT, Software, Home appliances, Telecom and Accessories. More than 100 vendors in portfolio. We value every contract with our partners! Wide assortment of goods and stock possibility.

Strong sale channel. More than 350 partners covering capital and regions, retail, system integrators. Constant training for partners focusing on vendors products and sales motivation. Technical training for the engineers. High level of logistics. Good organized delivery to all parts of the country. Professional product manager for productive work dedicated for each vendor. Continuous workshops and trainings to enhance competency. Staff is more than 1 000 employees. 200 of them are employees of the distribution department. Everyone is a professional in his field.

General:

IT distributor in Moldova, ATIC member

Fields of activity:

ULTRA offers a wide range of top products in the field of information technology (IT), software, GSM devices, large and small appliances.

Technologies:

Industries:

Markets:

Regional coverage of the company: more than 15 cities of the Republic of Moldova

Clients:

Starrnet, Metro, KSK, Neo Computer, Xiaomi, smart.md, fantastic

Services:

Logistics, Service API, Service B2B,

Products:

Contacts:

10 Calea Ieşilor, Chisinau, MD-2069

E-mail: sales@ultra.md
Website: https://ultra.md/en/





XOR

XOR is the global leader in Human Resource / Talent Acquisition workflow automation. Leveraging the cutting-edge technologies of Artificial Intelligence (AI), machine learning, automation and chatbot. XOR is an enterprise-now SaaS platform that will streamline the most challenging and time-consuming processes in recruiting.

General:

Software Development, ATIC member

Fields of activity:

SaaS product;

AI automation.

Technologies:

AI;

Automation;

NLP;

Machine Learning.

Industries:

HR;

Staffing & Recruitment.

Markets:

USA, Russia, Western Europe

Products:

XOR Connect;

XOR Apply;

XOR Talent Pool Re-Engagement;

XOR Screening,

XOR Scheduling;

Clients Exxon Mobil;

ManPower Group;

IKEA;

CISCO;

McDonald's.

Contacts:

Nikolay Manolov

Aida Fazylova

10 Calea Esilor Street, MD-2069, Chisinau,

Moldova

E-mail: info@xor.ai
Webpage: www.xor.ai

